

OUTSIDE BOARD AREA

MONTHLY STATISTICS

FOR

January 1 - 31, 2002

COMPARATIVE ACTIVITY BY PROPERTY TYPE

January 31, 2002

OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Acreage							
	UNITS LISTED	1		2.0%	1	2	-50.0%
	UNITS SOLD	0	1	-100.0%	0	1	-100.0%
	SALES DOLLARS	0	40000	-100.0%	0	40000	-100.0%
	PRICE RATIO	0.00	89.88		0.00	89.88	
	DAYS TO SELL	0	103	-100.0%	0	103	-100.0%
	ACTIVE INVENTORY	10	5	2.0%			
	AVERAGE PRICE	\$0	\$40,000	-100.0%	\$0	\$40,000	-100.0%
	MEDIAN PRICE	\$0	\$40,000	-100.0%	\$0	\$40,000	-100.0%
Acreage with House							
	UNITS LISTED	2	1	100.0%	2	1	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	10	6	66.7%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Acreage (Waterfront)							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	1	1	0.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Business							
	UNITS LISTED	5	10	-50.0%	5	10	-50.0%
	UNITS SOLD	0	1	-100.0%	0	1	-100.0%
	SALES DOLLARS	0	1300000	-100.0%	0	1300000	-100.0%
	PRICE RATIO	0.00	86.66		0.00	86.66	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	40	46	-13.0%			
	AVERAGE PRICE	\$0	\$1,300,000	-100.0%	\$0	\$1,300,000	-100.0%
	MEDIAN PRICE	\$0	\$1,300,000	-100.0%	\$0	\$1,300,000	-100.0%
Condo (Townhouse)							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	1	-100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE

January 31, 2002

OUTSIDE BOARD AREA

	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Condo (Apt)						
UNITS LISTED	1	1	0.0%	1	1	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	3	6	-50.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Duplex						
UNITS LISTED	0	0	0.0%	0	0	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	0	0	0.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Farms						
UNITS LISTED	2	2	0.0%	2	2	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	16	13	23.1%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
IC&I						
UNITS LISTED	0	0	0.0%	0	0	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	12	2	500.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
IC&I Land						
UNITS LISTED	2	2	100.0%	2	2	100.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	5	4	125.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE

January 31, 2002

OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Lots							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	6	10	-40.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Leases							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	4	1	300.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Lots (Waterfront)							
	UNITS LISTED	1	0	100.0%	1	0	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	1	2	-50.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Multi-Family							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	1	-100.0%	0	1	-100.0%
	SALES DOLLARS	0	300000	-100.0%	0	300000	-100.0%
	PRICE RATIO	0.00	91.18		0.00	91.18	
	DAYS TO SELL	0	286	-100.0%	0	286	-100.0%
	ACTIVE INVENTORY	2	5	-60.0%			
	AVERAGE PRICE	\$0	\$300,000	-100.0%	\$0	\$300,000	-100.0%
	MEDIAN PRICE	\$0	\$300,000	-100.0%	\$0	\$300,000	-100.0%
Mobile Homes							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	6	-100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE

January 31, 2002

OUTSIDE BOARD AREA

	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Residential						
UNITS LISTED	1	1	0.0%	1	1	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	4	5	-20.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Residential (Waterfront)						
UNITS LISTED	0	0	0.0%	0	0	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	6	4	50.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
OUTSIDE BOARD AREA - TOTALS						
UNITS LISTED	15	17	-11.8%	15	19	-21.1%
UNITS SOLD	0	3	-100.0%	0	3	-100.0%
SALES DOLLARS	0	1640000	-100.0%	0	1640000	-100.0%
PRICE RATIO	0.00	89.24		0.00	89.24	
DAYS TO SELL	0	194	-100.0%	0	194	-100.0%
ACTIVE INVENTORY	120	117	2.6%			

RESIDENTIAL LISTING / SALES ANALYSIS

**January 31, 2002
Outside Board Area**

Range	Mthly Listings Total	YTD Listings Total	Mthly Sales Total	YTD Sales Total
0 to 90000	0	0	0	0
90001 to 110000	0	0	0	0
110001 to 130000	0	0	0	0
130001 to 150000	0	0	0	0
150001 to 170000	0	0	0	0
170001 to 190000	1	1	0	0
190001 to 210000	0	0	0	0
210001 to 230000	0	0	0	0
230001 to 250000	0	0	0	0
250001 to 270000	0	0	0	0
270001 to 290000	0	0	0	0
290001 to 310000	0	0	0	0
310001 and over	0	0	0	0
	1	1	0	0

LOT LISTING / SALES ANALYSIS

January 31, 2002

Outside Board Area

	Mthly Listings	YTD Listings		Mthly Sales	YTD Sales
Range	Total	Total		Total	Total
0 to 30000	0	0		0	0
30001 to 40000	0	0		0	0
40001 to 50000	0	0		0	0
50001 to 60000	0	0		0	0
60001 to 70000	0	0		0	0
70001 to 80000	1	1		0	0
80001 to 90000	0	0		0	0
90001 and over	1	1		0	0
	2	2		0	0