

NORTH OKANAGAN ZONE

STAT - O - GRAM

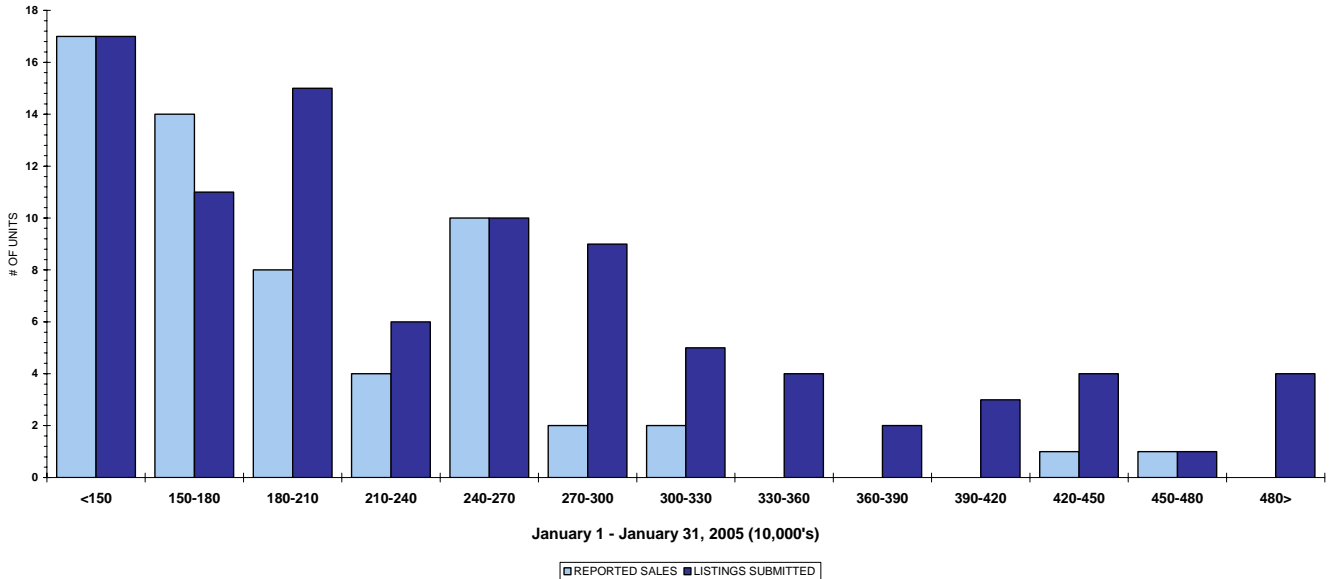
January 2005

QUICK SUMMARY

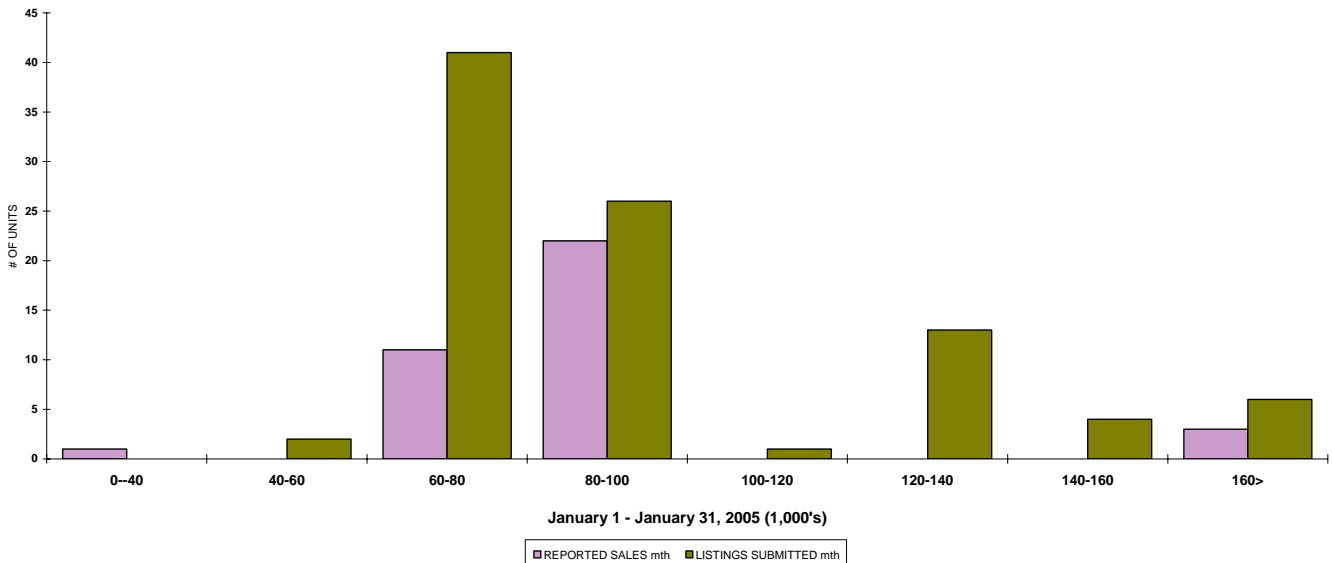
	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
January 2005	152	\$26,161,673	62	\$11,956,915	305	1,139
December 2004	141	\$43,913,643	59	\$13,071,330	129	1,098
January 2004	156	\$24,228,062	61	\$11,007,250	246	1,197

The Central Zone has **258** Members. The average number of listings-per-licensee is 4.1

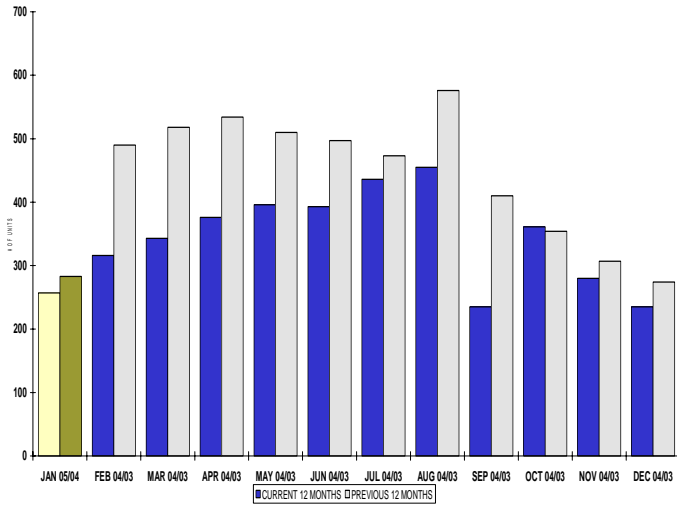
RESIDENTIAL LISTING & SALES ACTIVITY
NORTH OKANAGAN DIVISION (BY PRICE CATEGORY)



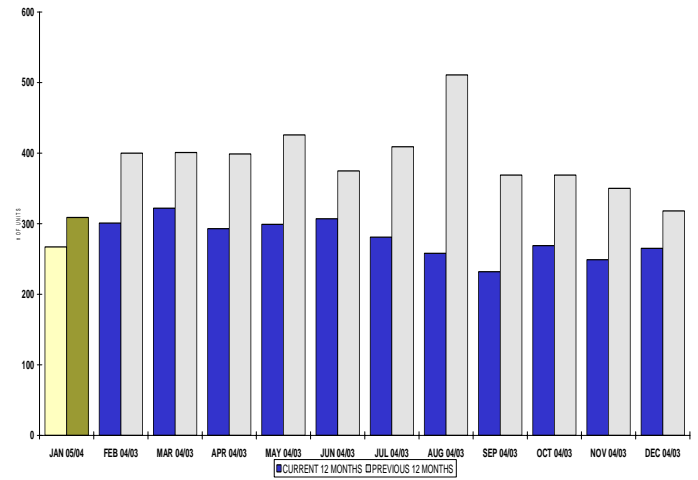
LOT LISTING & SALES ACTIVITY
NORTH OKANAGAN DIV. (BY PRICE CATEGORY)



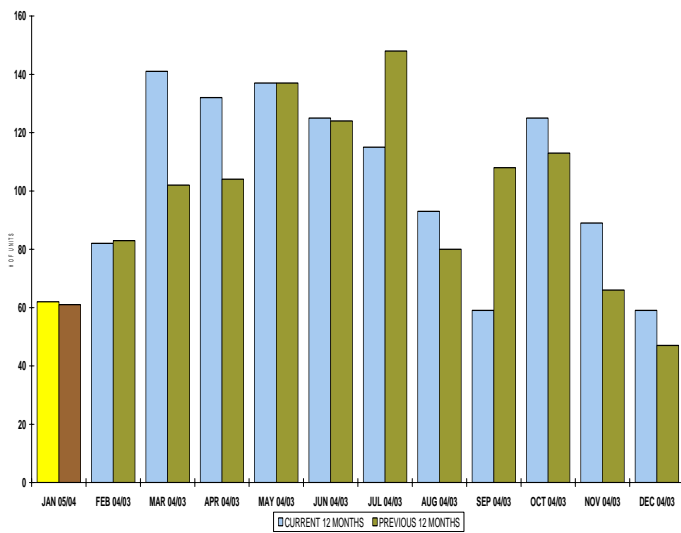
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - NORTH OKANAGAN DIVISION



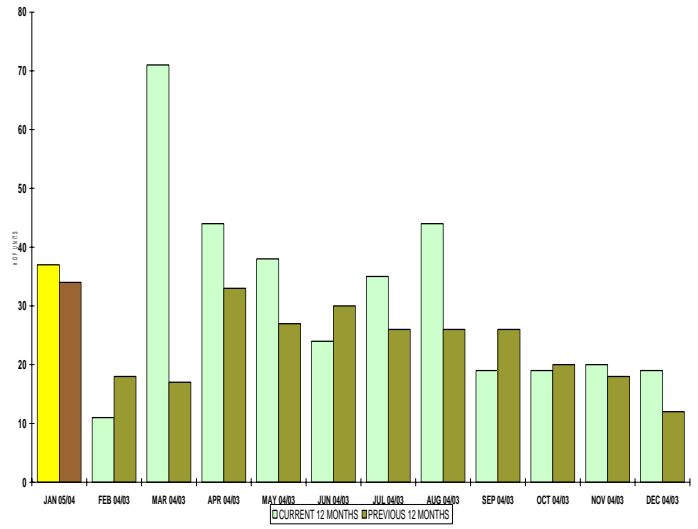
INVENTORY OF ACTIVE LISTINGS
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
LOTS - NORTH OKANAGAN DIVISION



NORTH OKANAGAN ZONE

January 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	2	7	78	2.56%	213
ACREAGE/HOUSE	7	26	129	5.43%	89
CONDO/APT	11	14	56	19.64%	83
CONDO/TWNHSE	20	22	103	19.42%	77
LOTS	35	86	198	17.68%	58
RESIDENTIAL	62	93	257	24.12%	78

AVERAGE HOUSE PRICE \$192,853

MEDIAN HOUSE PRICE \$178,000

Lots Include: Acreage Waterfront, Lots and Lots Waterfront