

CENTRAL ZONE MONTHLY STATISTICS

JANUARY 1 to JANUARY 31st, 2007

Zone Totals	Page 2
Quick Summary and Membership	Page 3
Listing Information	Page 4
Sales Information	Page 5
Residential Graphs	Page 6
Average and Median Price/Days to Sell	Page 7
Lot Graphs	Page 8
Residential Average Graphs	Page 9
Condo and Townhouse Average Graphs	Page 10
Inventory and Million Dollar Property Graphs	Page 11

Out of Board Area Statistics are no longer be published

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings e&oe

	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
CENTRAL ZONE TOTALS						
Units Listed	826	742	11.3%	826	742	11.3%
Units Sold	348	373	-6.7%	348	373	-6.7%
Sales Dollars	\$123,318,246	\$113,031,292	9.1%	\$123,318,246	\$113,031,292	9.1%
List/Sell Ratio	94.96%	95.35%		95.35%	95.35%	
Days to Sell	120	86	38.4%	120	86	38.4%
Active Listings	2615	2056	27.2%			
NORTH ZONE TOTALS						
Units Listed	250	292	-14.4%	250	292	-14.4%
Units Sold	142	141	0.7%	142	141	0.7%
Sales Dollars	\$40,840,430	\$35,118,741	16.3%	\$40,840,430	\$35,118,741	16.3%
List/Sell Ratio	91.47%	86.38%		90.53%	86.38%	
Days to Sell	152	229	-33.7%	159	229	-30.3%
Active Listings	1304	1025	27.2%			
SHUSWAP ZONE TOTALS						
Units Listed	133	131	1.5%	133	131	1.5%
Units Sold	72	81	-11.1%	72	81	-11.1%
Sales Dollars	\$22,248,360	\$20,131,450	10.5%	\$22,248,360	\$20,131,450	10.5%
List/Sell Ratio	94.39%	92.72%		94.39%	92.72%	
Days to Sell	127	191	-33.6%	131	220	-40.4%
Active Listings	717	660	8.6%			
GRAND TOTALS						
Units Listed	1209	1165	3.8%	1209	1165	3.8%
Units Sold	562	595	-5.5%	562	595	-5.5%
Sales Dollars	\$186,407,036	\$168,281,483	10.8%	\$186,407,036	\$168,281,483	10.8%
List/Sell Ratio	93.61%	91.48%		93.42%	91.48%	
Days to Sell	133	169	-21.3%	112	159	-29.8%
Active Listings	4636	3741	23.9%			

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CENTRAL OKANAGAN ZONE

QUICK SUMMARY

January 31st 2007

	<u>TOTAL SALES VOLUME</u>		<u>RESIDENTIAL SALES</u>		<u>TOTAL LISTINGS</u>		<u>Average No. Listings Per SR</u>
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>	
January-07	348	\$123,318,246	170	\$74,314,800	826	2,615	3.9
December-06	228	\$86,572,929	106	\$45,077,830	341	2,549	
January-06	373	\$113,031,292	157	\$54,334,241	742	2,056	

Monthly Ratio of Sales versus Inventory All Property Types 13.31%

<u>Category</u>	<u>Sales</u>	<u>New Listings</u>	<u>Current Inventory</u>	<u>Sell/Inv. Ratio</u>	<u>Days To Sell</u>
CONDO/APT	78	164	483	16.15%	74
CONDO/TWNHSE	40	82	202	19.80%	71
LOTS	13	123	444	2.93%	82
RESIDENTIAL	170	302	767	22.16%	77

Average House Price **\$437,146** Median House Price **\$406,000**
 The Average and Median Price are the Monthly Figures

MEMBERSHIP INFORMATION

	<u>TOTAL NUMBER OF MEMBERS</u>	<u>TOTAL NUMBER OF MEMBERS</u>	<u>CHANGE BY NUMBER</u>	<u>CHANGE BY %</u>
	<u>January 31/07</u>	<u>January 31/06</u>		
ALL ZONES	1094	1029	65	6.32%
CENTRAL ZONE	679	648	31	4.78%
NORTH ZONE	300	285	15	5.26%
SHUSWAP ZONE	115	96	19	19.79%
CURRENT				
MANAGING BROKERS	88			
SALES REPS	931			
PROPERTY MGMNT	16			
ASSOCIATE BROKERS	57			
EXEMPTION MEMBER	2			
TOTALS	1094			

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CENTRAL ZONE - COMPARATIVE ACTIVITY - LISTING INFORMATION - JANUARY 2007

	LISTINGS				INVENTORY				
	January 2007	January 2006	Incr % Decr %	JAN-JAN 2007	JAN-JAN 2006	Incr % Decr %	January 2007	January 2006	Incr % Decr %
RESIDENTIAL:									
Acreage/House	25	15	66.7%	25	15	66.7%	99	70	41.4%
Duplex	21	23	-8.7%	21	23	-8.7%	47	47	0.0%
Mobile Homes	28	39	-28.2%	28	39	-28.2%	89	86	3.5%
Recreational	11	20	-45.0%	11	20	-45.0%	58	57	1.8%
Residential	302	312	-3.2%	302	312	-3.2%	767	630	21.7%
Residential WF	11	12	-8.3%	11	12	-8.3%	35	47	-25.5%
3 & 4 Plex	0	1	-100.0%	0	1	-100.0%	5	4	25.0%
Timeshares	3	0	100.0%	3	0	100.0%	10	8	25.0%
Apartments	164	147	11.6%	164	147	11.6%	483	394	22.6%
Townhouses	82	84	-2.4%	82	84	-2.4%	202	174	16.1%
Total	647	653		647	653		1795	1517	
FARMS:	6	6	0.0%	6	6	0.0%	44	36	22.2%
MULTI FAMILY:	0	3	-100.0%	0	3	-100.0%	5	3	66.7%
LOTS:									
Acreage	24	8	200.0%	24	8	200.0%	71	55	29.1%
Acreage WF	1	3	-66.7%	1	3	-66.7%	8	6	33.3%
Lots	93	32	190.6%	93	32	190.6%	355	187	89.8%
Lots WF	5	1	400.0%	5	1	400.0%	10	6	66.7%
Total	123	44		123	44		444	254	
I.C. & I.:									
Business	11	16	-31.3%	11	16	-31.3%	70	71	-1.4%
Commercial	4	5	-20.0%	4	5	-20.0%	44	40	10.0%
Land	1	2	-50.0%	1	2	-50.0%	67	23	191.3%
Leases	34	13	161.5%	34	13	161.5%	146	112	30.4%
Total	50	36		50	36		327	246	
GRAND TOTALS	826	742	11.3%	826	742	11.3%	2615	2056	27.2%

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Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings

CENTRAL ZONE - COMPARATIVE ACTIVITY - SALES INFORMATION - JANUARY 2007

	UNIT SALES						SALES \$ VOLUME			List Sell Ratio	SALES \$ VOLUME			List Sell Ratio		
	Jan	Jan	Incr %	YTD	YTD	Incr %	Jan	Jan	Incr %		Jan	Jan	Incr %	J-J	J-J	
	2007	2006	Decr %	2007	2006	Decr %	2007	2006	Decr %		2007	2006	Decr %	2007	2006	
RESIDENTIAL:																
Acreage/House	3	13	-76.9%	3	13	-76.9%	\$2,401,800	\$8,040,500	-70.1%	97.43%	92.92%	\$2,401,800	\$8,040,500	-70.1%	97.43%	92.92%
Duplex	10	7	42.9%	10	7	42.9%	\$3,277,900	\$2,356,000	39.1%	97.43%	97.12%	\$3,277,900	\$2,356,000	39.1%	97.43%	97.12%
Mobile Homes	11	18	-38.9%	11	18	-38.9%	\$1,163,300	\$1,178,700	-1.3%	94.47%	96.13%	\$1,163,300	\$1,178,700	-1.3%	94.47%	96.13%
Recreational	3	0	100.0%	3	0	100.0%	\$825,000	\$0	100.0%	93.95%	0.00%	\$825,000	\$0	100.0%	93.95%	0.00%
Residential	170	157	8.3%	170	157	8.3%	\$74,314,800	\$54,334,241	36.8%	97.62%	96.99%	\$74,314,800	\$54,334,241	36.8%	97.62%	96.99%
Residential WF	0	3	-100.0%	0	3	-100.0%	\$0	\$4,735,000	-100.0%	0.00%	88.80%	\$0	\$4,735,000	-100.0%	0.00%	88.80%
3 & 4 Plex	0	1	-100.0%	0	1	-100.0%	\$0	\$400,000	-100.0%	90.73%	100.00%	\$0	\$400,000	-100.0%	96.51%	100.00%
Timeshares	1	0	100.0%	1	0	100.0%	\$9,000	\$0	100.0%	100.00%	0.00%	\$9,000	\$0	100.0%	100.00%	0.00%
Apartments	78	65	20.0%	78	65	20.0%	\$18,046,350	\$13,575,878	32.9%	97.52%	97.77%	\$18,046,350	\$13,575,878	32.9%	97.52%	97.77%
Townhouses	40	52	-23.1%	40	52	-23.1%	\$13,563,300	\$13,753,373	-1.4%	97.75%	97.20%	\$13,563,300	\$13,753,373	-1.4%	97.75%	97.20%
Total	316	316		316	316		\$113,601,450	\$98,373,692				\$113,601,450	\$98,373,692			
FARMS:	0	3	-100.0%	0	3	-100.0%	\$0	\$1,564,900	-100.0%	0.00%	96.40%	\$0	\$1,564,900	-100.0%	0.00%	96.40%
MULTI FAMILY:	1	1	0.0%	1	1	0.0%	\$2,675,000	\$1,176,000	127.5%	97.27%	94.08%	\$2,675,000	\$1,176,000	127.5%	97.27%	94.08%
LOTS:																
Acreage	2	7	-71.4%	2	7	-71.4%	\$884,000	\$2,935,900	-69.9%	96.61%	99.30%	\$884,000	\$2,935,900	-69.9%	96.61%	99.30%
Acreage WF	0	0	0.0%	0	0	0.0%	\$0	\$0	0.0%	0.00%	0.00%	\$0	\$0	0.0%	0.00%	0.00%
Lots	11	33	-66.7%	11	33	-66.7%	\$1,796,540	\$5,810,302	-69.1%	96.15%	96.86%	\$1,796,540	\$5,810,302	-69.1%	96.15%	96.86%
Lots WF	0	0	0.0%	0	0	0.0%	\$0	\$0	0.0%	0.00%	0.00%	\$0	\$0	0.0%	0.00%	0.00%
Total	13	40		13	40		\$2,680,540	\$8,746,202				\$2,680,540	\$8,746,202			
I.C. & I.:																
Business	2	3	-33.3%	2	3	-33.3%	\$85,000	\$494,000	-82.8%	79.01%	86.49%	\$85,000	\$494,000	-82.8%	79.01%	86.49%
Commercial	3	3	0.0%	3	3	0.0%	\$1,236,500	\$1,290,000	-4.1%	98.94%	95.22%	\$1,236,500	\$1,290,000	-4.1%	98.94%	95.22%
Land	1	1	0.0%	1	1	0.0%	\$855,000	\$950,000	-10.0%	89.53%	95.00%	\$855,000	\$950,000	-10.0%	89.53%	95.00%
Leases	12	6	100.0%	12	6	100.0%	\$2,184,756	\$436,498	400.5%	0.00%	0.00%	\$2,184,756	\$436,498	400.5%	0.00%	0.00%
Total	18	13		18	13		\$4,361,256	\$3,170,498				\$4,361,256	\$3,170,498			
GRAND TOTALS	348	373	-6.7%	348	373	-6.7%	\$123,318,246	\$113,031,292	9.10%	94.96%	95.35%	\$123,318,246	\$113,031,292	12.67%	95.35%	95.35%

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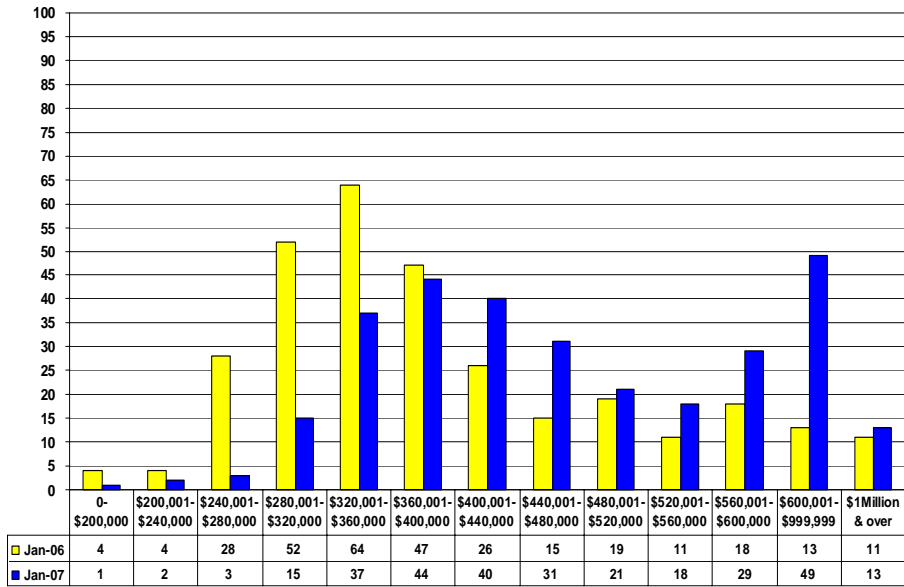
CENTRAL ZONE - COMPARATIVE ACTIVITY - AVERAGE, MEDIAN PRICE and DAYS TO SELL - JANUARY 2007

	AVERAGE PRICE INFORMATION						MEDIAN PRICE INFORMATION						NUMBER DAYS TO SELL					
	Jan 2007	Jan 2006	Incr % Decr %	Jan-Jan 2007	Jan-Jan 2006	Incr % Decr %	Jan 2007	Jan 2006	Incr % Decr %	Jan-Jan 2007	Jan-Jan 2006	Incr % Decr %	Jan 2007	Jan 2006	Incr % Decr %	Jn-Jn 2007	Jn-Jn 2006	Incr % Decr %
RESIDENTIAL:																		
Acreage/House	\$800,600	\$618,500	29.4%	\$800,600	\$618,500	29.4%	\$839,000	\$585,000	43.4%	\$839,000	\$585,000	43.4%	68	78	-12.8%	68	78	-12.8%
Duplex	\$327,790	\$336,571	-2.6%	\$327,790	\$336,751	-2.7%	\$312,950	\$265,000	18.1%	\$312,950	\$265,000	18.1%	62	42	47.4%	62	42	47.4%
Mobile Homes	\$105,755	\$65,483	61.5%	\$105,755	\$65,483	61.5%	\$101,000	\$56,450	78.9%	\$101,000	\$56,450	78.9%	65	55	18.7%	65	55	18.7%
Recreational	\$275,000	\$0	100.0%	\$275,000	\$0	100.0%	\$297,000	\$0	100.0%	\$297,000	\$0	100.0%	140	0	100.0%	140	0	100.0%
Residential	\$437,146	\$346,078	26.3%	\$437,146	\$346,078	26.3%	\$406,000	\$324,000	25.3%	\$406,000	\$324,000	25.3%	77	68	13.9%	77	68	13.9%
Residential WF	\$0	\$1,578,333	-100.0%	\$0	\$1,578,333	-100.0%	\$0	\$2,000,000	-100.0%	\$0	\$2,000,000	-100.0%	0	116	-100.0%	0	116	-100.0%
3 & 4 Plex	\$0	\$400,000	-100.0%	\$0	\$400,000	-100.0%	\$0	\$400,000	-100.0%	\$0	\$400,000	-100.0%	0	40	-100.0%	0	40	-100.0%
Timeshares	\$9,000	\$0	100.0%	\$9,000	\$0	100.0%	\$9,000	\$0	100.0%	\$9,000	\$0	100.0%	146	0	100.0%	146	0	100.0%
Apartments	\$231,363	\$208,860	10.8%	\$231,363	\$208,860	10.8%	\$215,000	\$187,900	14.4%	\$215,000	\$187,900	14.4%	74	76	-3.0%	74	76	-3.0%
Townhouses	\$339,083	\$264,488	28.2%	\$339,083	\$264,488	28.2%	\$310,000	\$234,250	32.3%	\$310,000	\$234,250	32.3%	71	93	-23.9%	71	93	-23.9%
Total																		
FARMS:	\$0	\$521,633	-100.0%	\$0	\$521,633	-100.0%	\$0	\$424,900	-100.0%	\$0	\$424,900	-100.0%	0	70	-100.0%	0	70	-100.0%
MULTI FAMILY:	\$2,675,000	\$1,176,000	127.5%	\$2,675,000	\$1,176,000	127.5%	\$2,675,000	\$1,176,000	127.5%	\$2,675,000	\$1,176,000	127.5%	67	66	1.5%	67	66	1.5%
LOTS:																		
Acreage	\$442,000	\$419,414	5.4%	\$442,000	\$419,414	5.4%	\$442,000	\$268,500	64.6%	\$442,000	\$268,500	64.6%	77	159	-51.9%	77	159	-51.9%
Acreage WF	\$0	\$0	0.0%	\$0	\$0	0.0%	\$0	\$0	0.0%	\$0	\$0	0.0%	0	0	0.0%	0	0	0.0%
Lots	\$163,322	\$176,070	-7.2%	\$163,322	\$176,070	-7.2%	\$156,000	\$159,900	-2.4%	\$156,000	\$159,900	-2.4%	87	157	-44.5%	87	157	-44.5%
Lots WF	\$0	\$0	0.0%	\$0	\$0	0.0%	\$0	\$0	0.0%	\$0	\$0	0.0%	0	0	0.0%	0	0	0.0%
Total																		
I.C. & I.:																		
Business	\$42,500	\$164,667	-74.2%	\$42,500	\$164,667	-74.2%	\$42,500	\$94,000	-54.8%	\$42,500	\$94,000	-54.8%	192	150	28.0%	192	150	28.0%
Commercial	\$412,167	\$430,000	-4.1%	\$412,167	\$430,000	-4.1%	\$292,000	\$235,000	24.3%	\$292,000	\$235,000	24.3%	177	51	247.1%	177	51	247.1%
Land	\$855,000	\$950,000	0.0%	\$855,000	\$950,000	-10.0%	\$855,000	\$950,000	-10.0%	\$855,000	\$950,000	-10.0%	218	96	127.1%	218	96	127.1%
Leases	\$182,063	\$72,750	150.3%	\$182,063	\$72,750	150.3%	\$62,005	\$69,358	-10.6%	\$62,005	\$69,358	-10.6%	273	66	314.1%	273	66	314.1%
Total																		
													120	86		120	86	

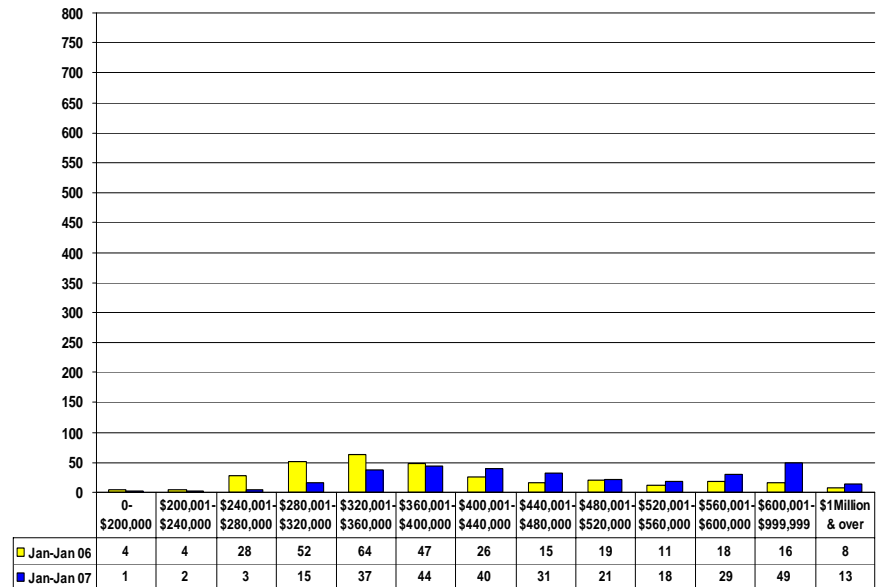
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Central Zone - Single Family Residential - January 2007
 Monthly Listings By Price Range - Single Family Dwellings Only

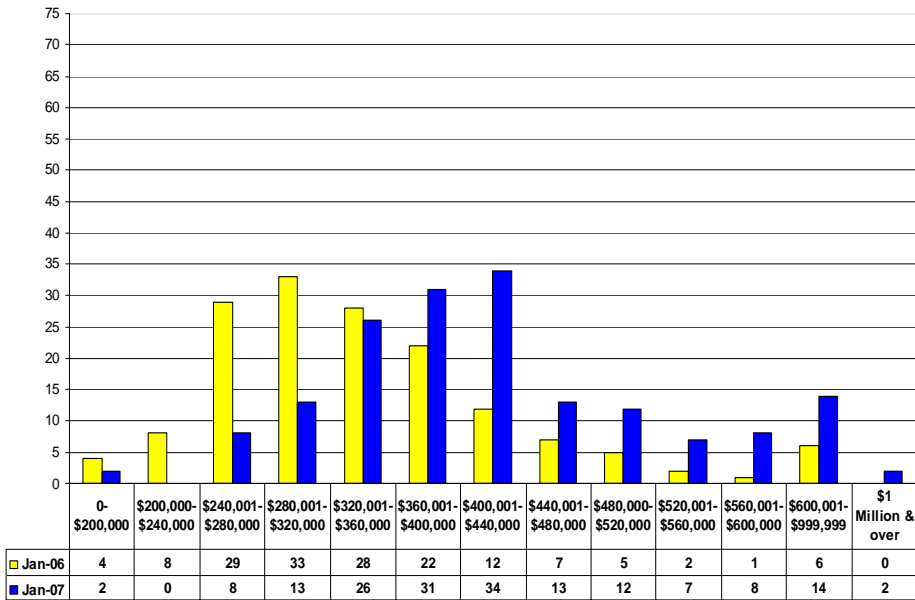


Central Zone - Single Family Residential 2006 vs 2007
 Listings Taken By Price Range - Single Family Dwellings Only

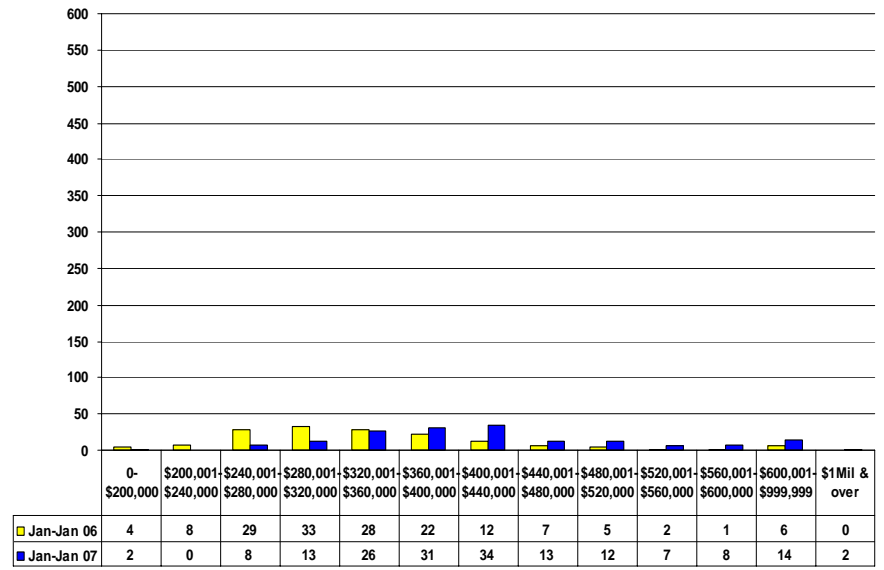


Central Zone - Single Family Residential - January 2007
 Monthly Sales by Price Range - Single Family Dwellings Only

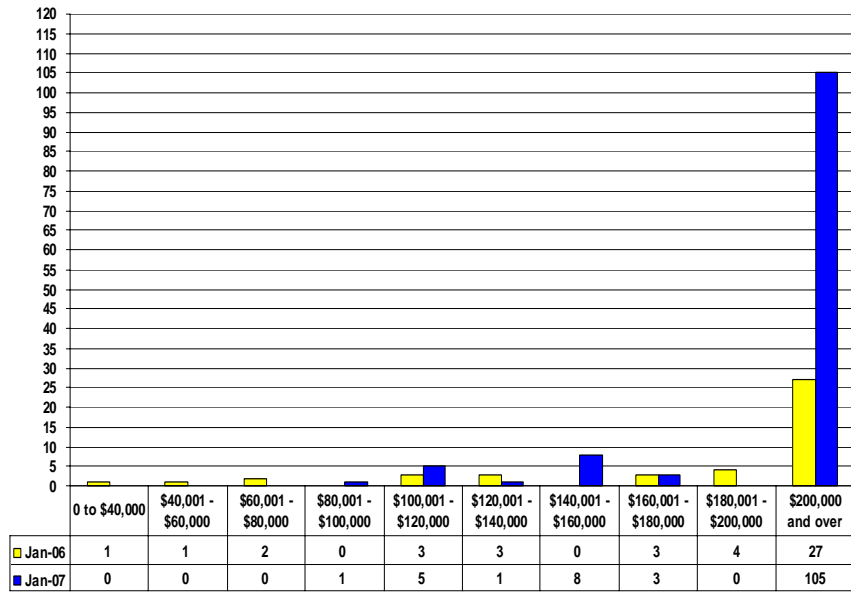
Jan-06 Jan-07



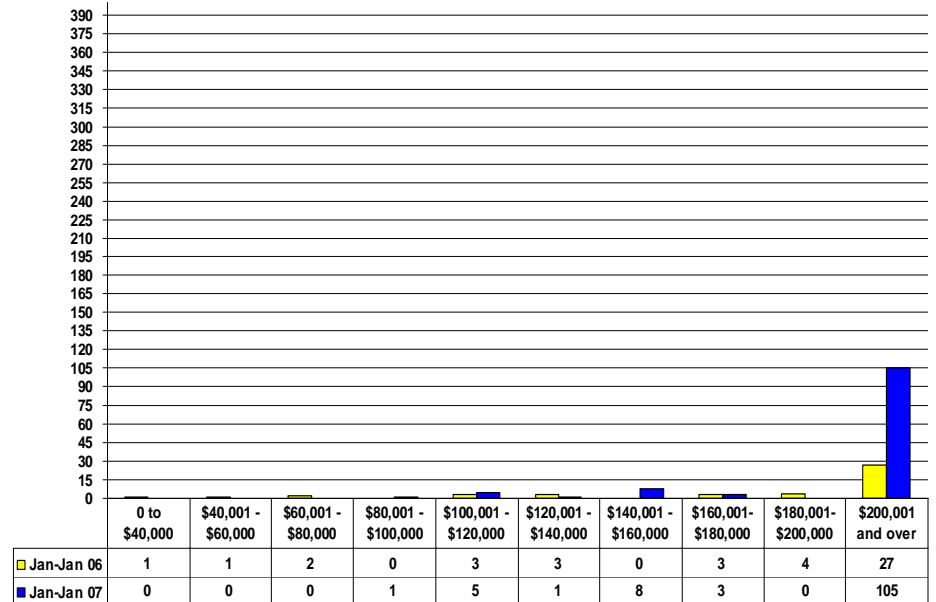
Central Zone - Single Family Residential 2006 vs 2007
 Number of Solds by Price Range - Single Family Dwellings Only



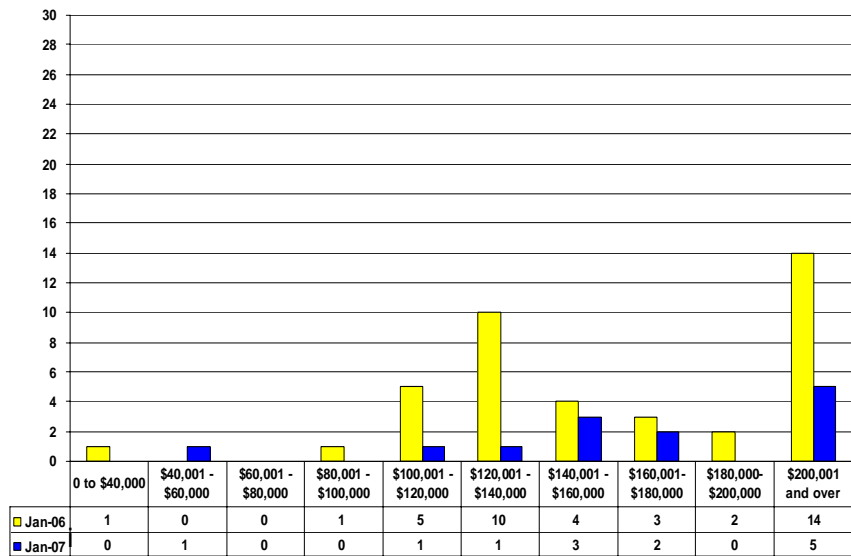
Central Zone - January 2007
 Monthly Listing Comparison By Price Range -
 Lots, Lots Waterfront, Acreage and Acreage Waterfront



Central Zone - Lots 2006 vs 2007
 Listings Taken By Price Range - Lots, Lots Waterfront, Acreage and Acreage Waterfront



Central Zone - January 2007
 Monthly Sales By Price Range - Lots, Lots Waterfront, Acreage and Acreage Waterfront



Central Zone - Lots 2006 vs 2007
 Sales By Price Range - Lots, Lots Waterfront, Acreage and Acreage Waterfront

