

CENTRAL OKANAGAN ZONE

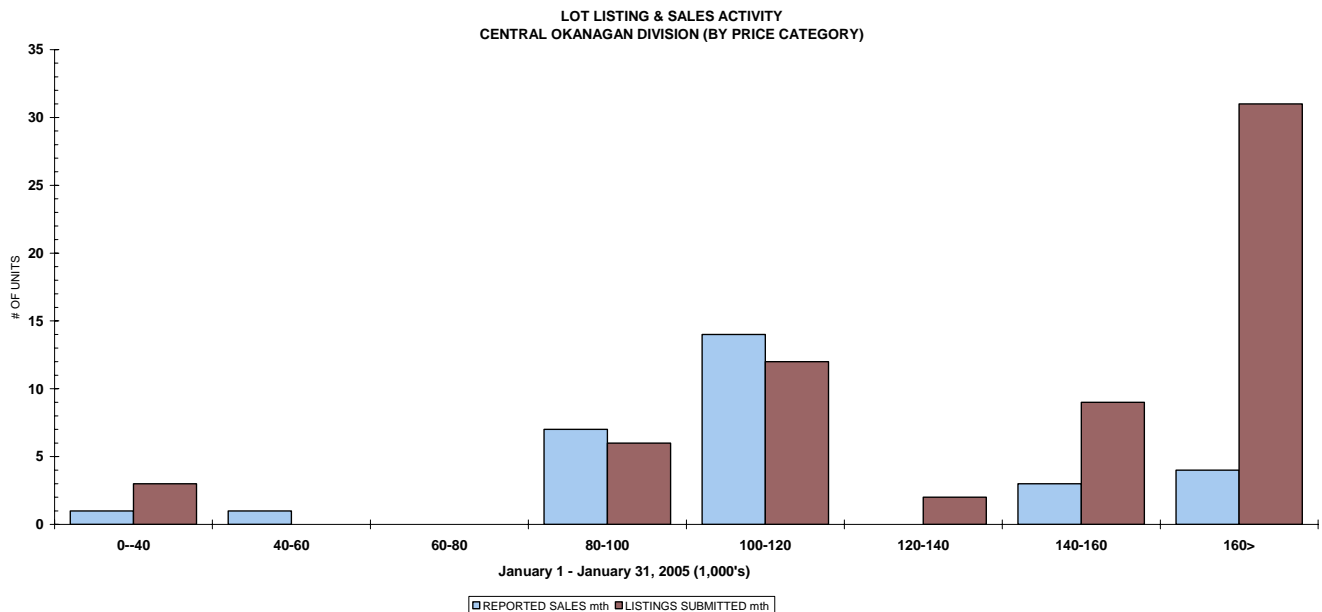
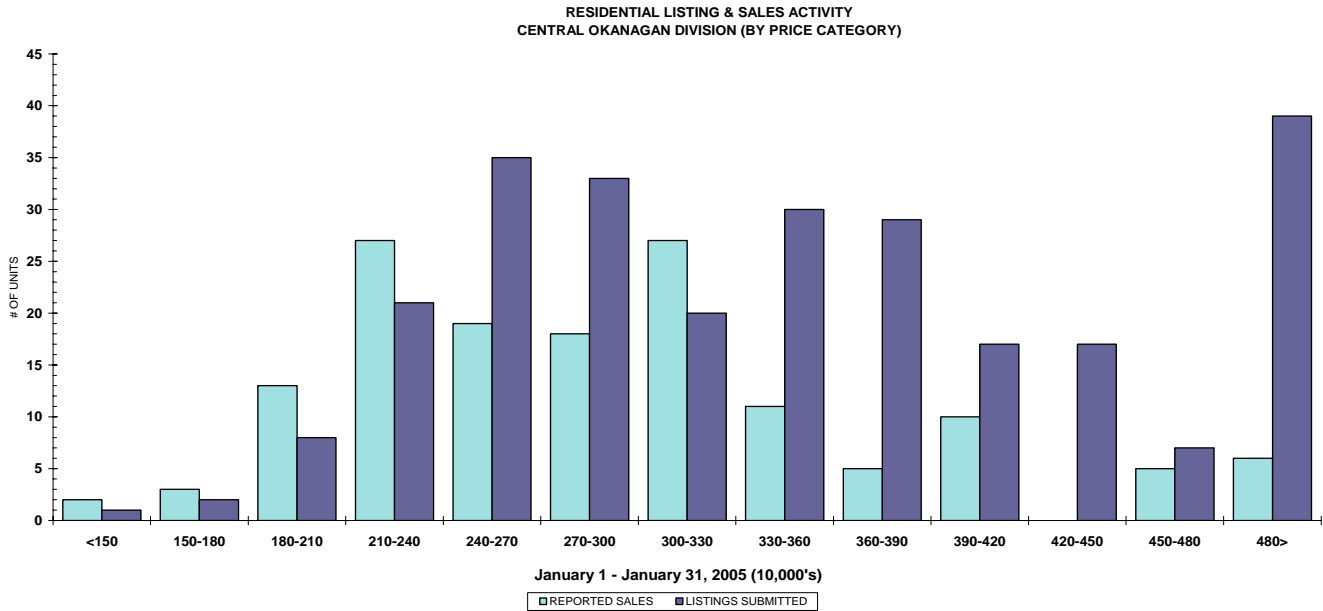
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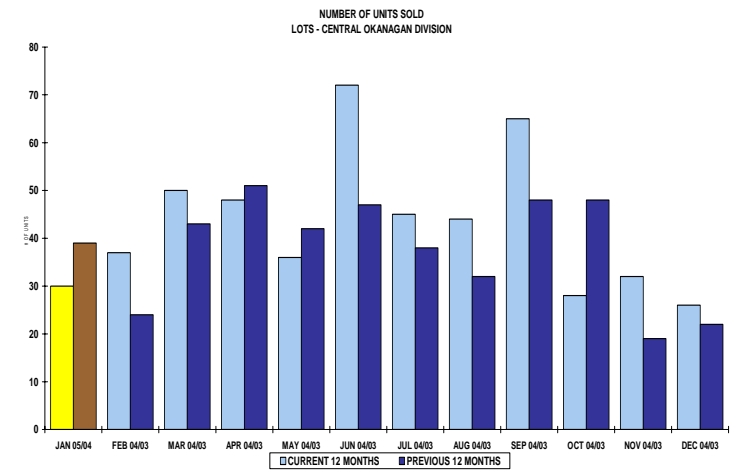
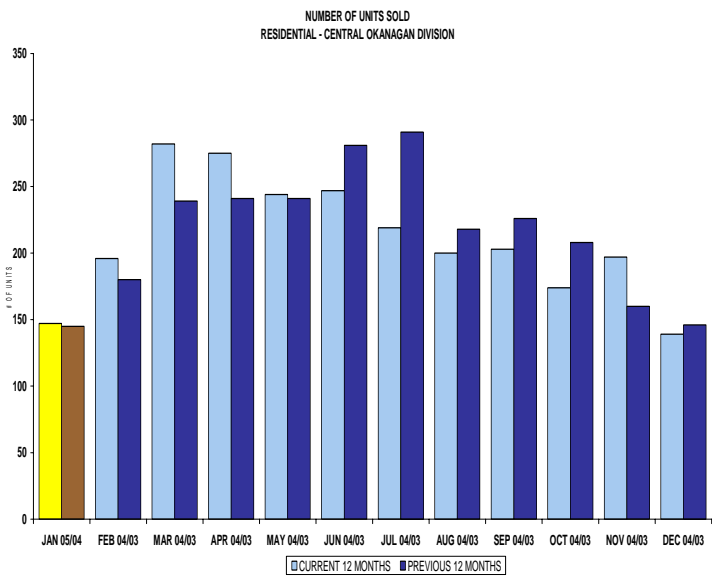
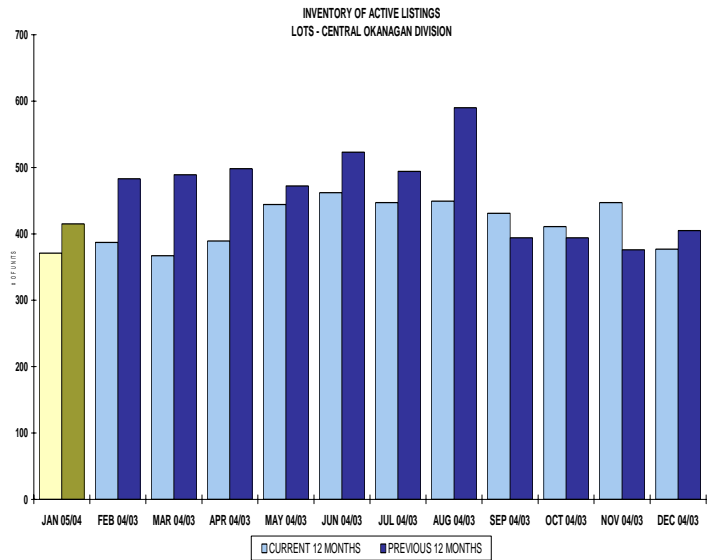
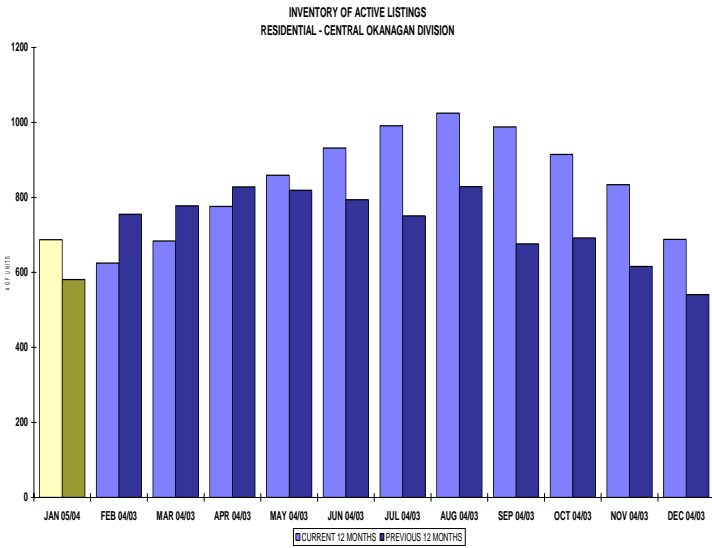
January 2005

QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
January 2005	328	\$82,520,278	147	\$45,247,900	605	2,313
December 2004	281	\$69,139,166	139	\$39,941,850	375	2,296
January 2004	313	\$72,060,341	145	\$37,581,800	608	1,985

The Central Zone has **563** Members. The average number of listings-per-licensee is 4.1





CENTRAL OKANAGAN ZONE

January 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
CONDO/APT	55	103	410	13.41%	90
CONDO/TWNHSE	28	56	247	11.34%	71
LOTS	30	63	371	8.09%	98
RESIDENTIAL	147	254	687	21.40%	92

AVERAGE HOUSE PRICE \$307,809

MEDIAN HOUSE PRICE \$285,000

Lots Include: Acreage, Acreage Waterfront, Lots and Lots Waterfront