

CENTRAL OKANAGAN DIVISION

STAT - O - GRAM

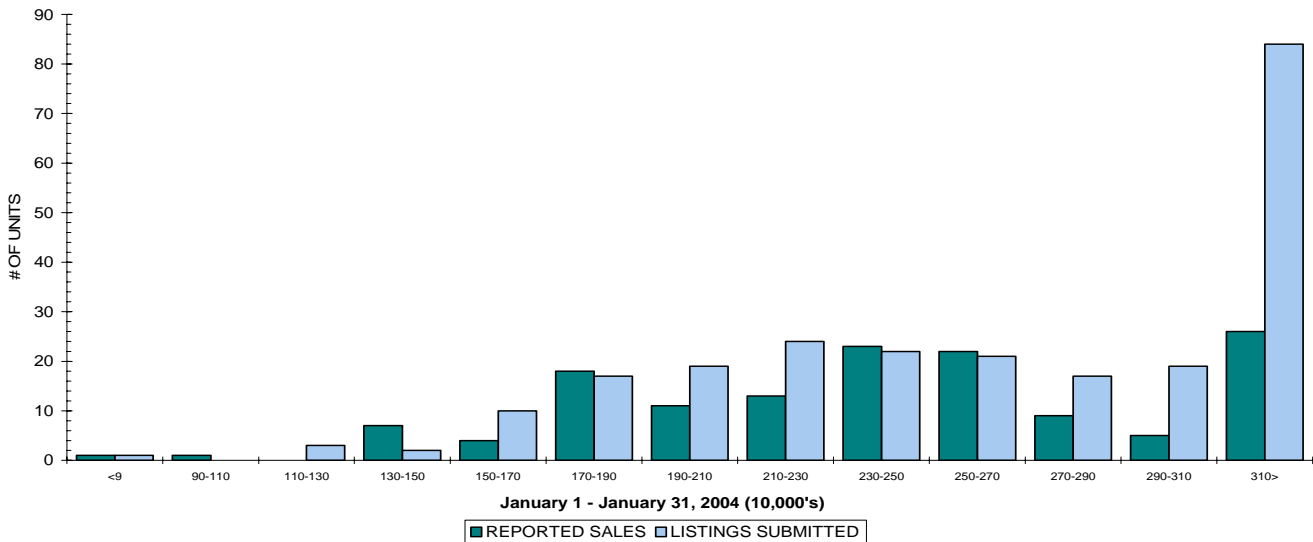
January 2004

QUICK SUMMARY

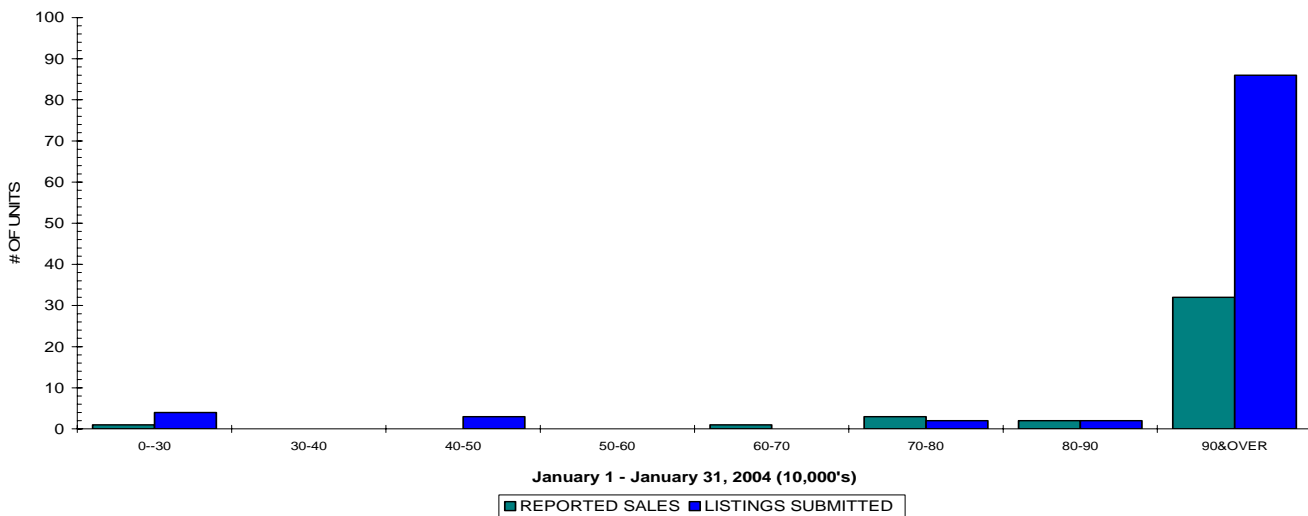
	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
January 2004	298	\$72,264,341	145	\$37,581,800	608	1,985
December 2003	392	\$88,094,799	205	\$54,174,472	615	2,134
January 2003	310	\$59,417,432	156	\$34,319,003	650	2,280

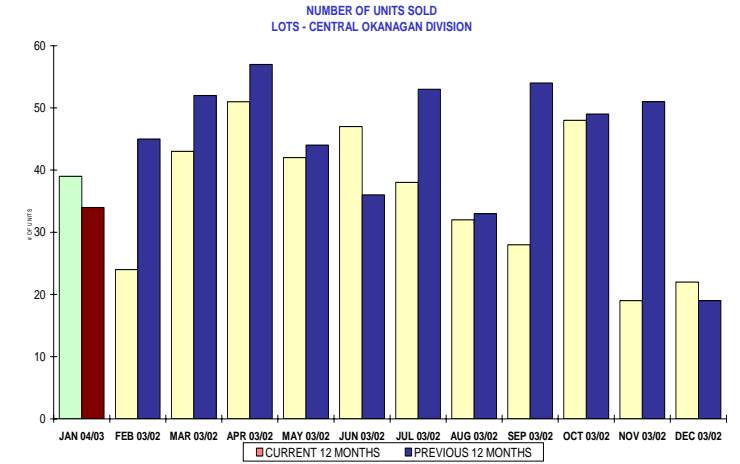
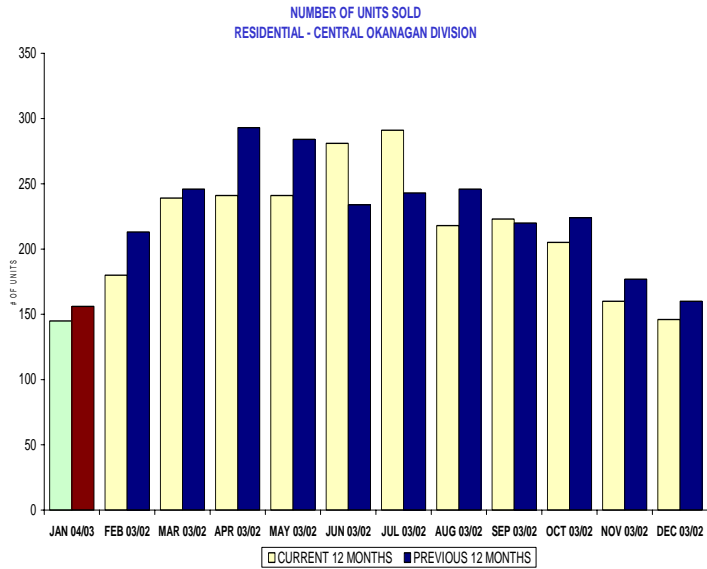
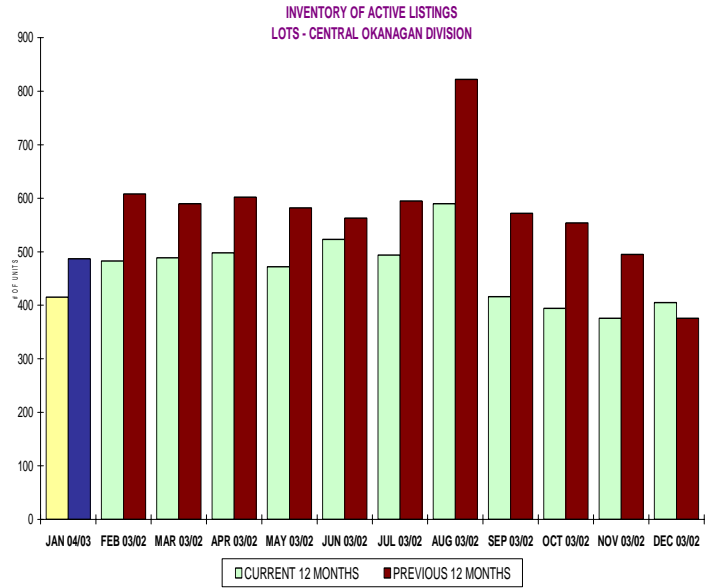
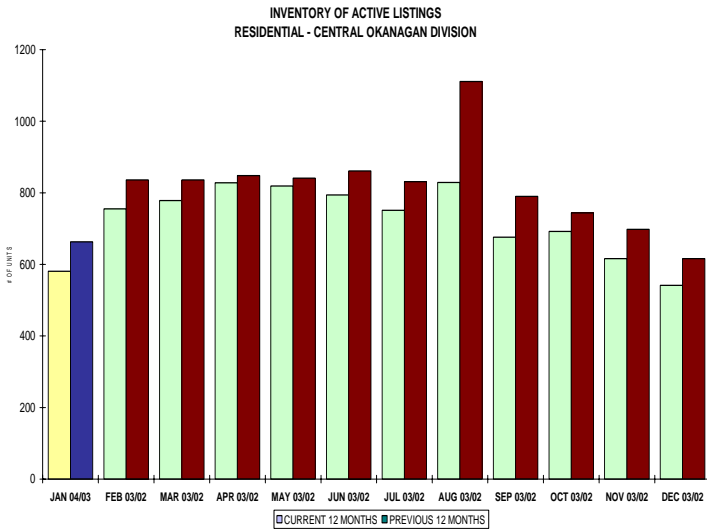
The average number of listings-per-licensee is 4

RESIDENTIAL LISTING & SALES ACTIVITY CENTRAL OKANAGAN DIVISION (BY PRICE CATEGORY)



LOT LISTING & SALES ACTIVITY CENTRAL OKANAGAN DIVISION (BY PRICE CATEGORY)





CENTRAL OKANAGAN DIVISION

January 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
CONDO/APT	44	74	200	22.00%	114
CONDO/TWNHSE	24	40	94	25.53%	86
LOTS	39	97	415	9.40%	244
RESIDENTIAL	145	249	581	24.96%	59

AVERAGE HOUSE PRICE \$259,185

MEDIAN HOUSE PRICE \$243,000

Lots Include: Acreage, Acreage Waterfront, Lots and Lots Waterfront