

Shuswap Zone Monthly Statistics

January 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = January						
Area = Central Zone						
1 Units Listed	1021	884	15.50%	1021	884	15.50%
2 Units Sold	252	113	123.01%	252	113	123.01%
3 Sales Volume	\$98,977,568.	\$38,500,040.	157.08%	\$98,977,568.	\$38,500,040.	157.08%
4 List/Sell Ratio	94.35%	86.00%		94.35%	86.00%	
5 Days to Sell	120	101	18.81%	120	101	18.81%
6 Active Listings	4120	4648	-11.36%			
Area = North Zone						
1 Units Listed	348	261	33.33%	348	261	33.33%
2 Units Sold	77	51	50.98%	77	51	50.98%
3 Sales Volume	\$24,467,970.	\$16,340,324.	49.74%	\$24,467,970.	\$16,340,324.	49.74%
4 List/Sell Ratio	92.47%	85.87%		92.47%	85.87%	
5 Days to Sell	113	143	-20.98%	113	143	-20.98%
6 Active Listings	1954	2041	-4.26%			
Area = Shuswap Zone						
1 Units Listed	183	109	67.89%	183	109	67.89%
2 Units Sold	44	21	109.52%	44	21	109.52%
3 Sales Volume	\$12,976,406.	\$5,980,000.	117.00%	\$12,976,406.	\$5,980,000.	117.00%
4 List/Sell Ratio	91.87%	78.31%		91.87%	78.31%	
5 Days to Sell	158	167	-5.39%	158	167	-5.39%
6 Active Listings	1138	1213	-6.18%			
Area = Grand Total						
1 Units Listed	1552	1254	23.76%	1552	1254	23.76%
2 Units Sold	373	185	101.62%	373	185	101.62%
3 Sales Volume	\$136,421,936.	\$60,820,364.	124.30%	\$136,421,936.	\$60,820,364.	124.30%
4 List/Sell Ratio	93.66%	85.06%		93.66%	85.06%	
5 Days to Sell	123	120	2.50%	123	120	2.50%
6 Active Listings	7212	7902	-8.73%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	44	\$12,976,406.	18	\$5,456,200.
Last Month	37	\$10,752,900.	20	\$6,964,500.
This Month Last Year	21	\$5,980,000.	10	\$3,632,100.

Description	Total Listings Taken	Inventory
This Month	183	1138
Last Month	81	1184
This Month Last Year	109	1213

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2010	
Month = 1	
Area = SH	
7 Ratio of Sales vs. Inventory	3.87%
8 Condo/Apt -- Sales	0
9 Condo/Apt -- New Listings	11
10 Condo/Apt -- Current Inventory	60
11 Condo/Apt -- Sell/Inv. Ratio	0.00%
12 Condo/Apt -- Days to Sell	0
13 Condo/Townhouse -- Sales	5
14 Condo/Townhouse -- New Listings	19
15 Condo/Townhouse -- Current Inventory	74
16 Condo/Townhouse -- Sell/Inv. Ratio	6.76%
17 Condo/Townhouse -- Days to Sell	96
18 Lots -- Sales	9
19 Lots -- New Listings	40
20 Lots -- Current Inventory	353
21 Lots -- Sell/Inv. Ratio	2.55%
22 Lots -- Days to Sell	247
23 Residential -- Sales	18
24 Residential -- New Listings	56
25 Residential -- Current Inventory	240
26 Residential -- Sell/Inv. Ratio	7.50%
27 Residential -- Days to Sell	143
28 Average House Price	\$303,122.21
29 Median House Price	\$291,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = SH									
1 Acreage/House	20	13	53.85%	20	13	53.85%	128	125	2.40%
2 Duplex	0	1	-100.00%	0	1	-100.00%	15	20	-25.00%
3 Mobile Home	10	10	0.00%	10	10	0.00%	62	64	-3.13%
4 Recreational	2	1	100.00%	2	1	100.00%	31	14	121.43%
5 Residential	56	31	80.65%	56	31	80.65%	240	307	-21.82%
6 Residential WF	6	2	200.00%	6	2	200.00%	25	31	-19.35%
7 3/4-Plex	0	0	0.00%	0	0	0.00%	3	2	50.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	11	8	37.50%	11	8	37.50%	60	88	-31.82%
10 Townhouse	19	4	375.00%	19	4	375.00%	74	73	1.37%
11 RES. TOTAL	124	70	77.14%	124	70	77.14%	638	726	-12.12%
12 FARMS	4	3	33.33%	4	3	33.33%	35	25	40.00%
13 MULTIFAMILY	3	2	50.00%	3	2	50.00%	11	8	37.50%
14 Acreage	9	5	80.00%	9	5	80.00%	78	73	6.85%
15 Acreage WF	1	1	0.00%	1	1	0.00%	26	8	225.00%
16 Lots	28	12	133.33%	28	12	133.33%	234	244	-4.10%
17 Lots WF	1	0	0.00%	1	0	0.00%	15	7	114.29%
18 LOTS TOTAL	40	18	122.22%	40	18	122.22%	353	332	6.33%
19 Business	4	4	0.00%	4	4	0.00%	37	46	-19.57%
20 Commercial	5	2	150.00%	5	2	150.00%	30	27	11.11%
21 Land	2	10	-80.00%	2	10	-80.00%	22	42	-47.62%
22 Leases	1	0	0.00%	1	0	0.00%	12	7	71.43%
23 IC&I TOTAL	12	16	-25.00%	12	16	-25.00%	101	122	-17.21%
24 GRAND TOTAL	183	109	67.89%	183	109	67.89%	1138	1213	-6.18%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = SH								
1 Acreage/House	3	1	200.00%	\$1,033,000.	\$352,000.	193.47%	86.81%	71.11%
2 Duplex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
3 Mobile Home	5	1	400.00%	\$386,500.	\$99,900.	286.89%	90.45%	74.00%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	18	10	80.00%	\$5,456,200.	\$3,632,100.	50.22%	91.07%	82.18%
6 Residential WF	1	0	0.00%	\$725,000.	\$0.	0.00%	96.67%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
10 Townhouse	5	6	-16.67%	\$1,608,000.	\$909,500.	76.80%	95.03%	71.43%
11 RES. TOTAL	32	18	77.78%	\$9,208,700.	\$4,993,500.	84.41%	91.37%	77.53%
12 FARMS	1	0	0.00%	\$2,500,000.	\$0.	0.00%	86.20%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	7	1	600.00%	\$1,055,000.	\$153,000.	589.54%	95.98%	96.22%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	2	1	100.00%	\$171,900.	\$83,500.	105.87%	84.20%	97.31%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	9	2	350.00%	\$1,226,900.	\$236,500.	418.77%	93.36%	96.76%
19 Business	0	1	-100.00%	\$0.	\$750,000.	0.00%	0.00%	55.55%
20 Commercial	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	2	0	0.00%	\$40,805.75	\$0.	0.00%	100.00%	0.00%
23 IC&I TOTAL	2	1	100.00%	\$40,805.75	\$750,000.	-94.56%	100.00%	55.55%
24 GRAND TOTAL	44	21	109.52%	\$12,976,406.	\$5,980,000.	117.00%	91.87%	78.31%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = SH								
1 Acreage/House	3	1	200.00%	\$1,033,000.	\$352,000.	193.47%	86.81%	71.11%
2 Duplex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
3 Mobile Home	5	1	400.00%	\$386,500.	\$99,900.	286.89%	90.45%	74.00%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	18	10	80.00%	\$5,456,200.	\$3,632,100.	50.22%	91.07%	82.18%
6 Residential WF	1	0	0.00%	\$725,000.	\$0.	0.00%	96.67%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
10 Townhouse	5	6	-16.67%	\$1,608,000.	\$909,500.	76.80%	95.03%	71.43%
11 RES. TOTAL	32	18	77.78%	\$9,208,700.	\$4,993,500.	84.41%	91.37%	77.53%
12 FARMS	1	0	0.00%	\$2,500,000.	\$0.	0.00%	86.20%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	7	1	600.00%	\$1,055,000.	\$153,000.	589.54%	95.98%	96.22%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	2	1	100.00%	\$171,900.	\$83,500.	105.87%	84.20%	97.31%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	9	2	350.00%	\$1,226,900.	\$236,500.	418.77%	93.36%	96.76%
19 Business	0	1	-100.00%	\$0.	\$750,000.	0.00%	0.00%	55.55%
20 Commercial	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	2	0	0.00%	\$40,805.75	\$0.	0.00%	100.00%	0.00%
23 IC&I TOTAL	2	1	100.00%	\$40,805.75	\$750,000.	-94.56%	100.00%	55.55%
24 GRAND TOTAL	44	21	109.52%	\$12,976,406.	\$5,980,000.	117.00%	91.87%	78.31%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = SH									
1 Acreage/House	\$344,333.34	\$352,000.	-2.18%	\$263,000.	\$352,000.	-25.28%	165	342	-51.75%
2 Duplex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
3 Mobile Home	\$77,300.	\$99,900.	-22.62%	\$58,000.	\$99,900.	-41.94%	80	331	-75.83%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$303,122.21	\$363,210.	-16.54%	\$291,000.	\$387,500.	-24.90%	143	149	-4.03%
6 Residential WF	\$725,000.	\$0.	0.00%	\$725,000.	\$0.	0.00%	98	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
10 Townhouse	\$321,600.	\$151,583.32	112.16%	\$315,000.	\$115,000.	173.91%	96	160	-40.00%
11 RES. TOTAL	\$287,771.87	\$277,416.65	3.73%	\$280,500.	\$289,750.	-3.19%	127	173	-26.59%
12 FARMS	\$2,500,000.	\$0.	0.00%	\$2,500,000.	\$0.	0.00%	257	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$150,714.28	\$153,000.	-1.49%	\$148,000.	\$153,000.	-3.27%	251	16	1468.75%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$85,950.	\$83,500.	2.93%	\$85,950.	\$83,500.	2.93%	232	88	163.64%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$136,322.21	\$118,250.	15.28%	\$145,000.	\$118,250.	22.62%	247	52	375.00%
19 Business	\$0.	\$750,000.	0.00%	\$0.	\$750,000.	0.00%	0	277	0.00%
20 Commercial	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$20,402.87	\$0.	0.00%	\$20,402.87	\$0.	0.00%	203	0	0.00%
23 IC&I TOTAL	\$20,402.87	\$750,000.	-97.28%	\$20,402.87	\$750,000.	-97.28%	203	277	-26.71%
24 GRAND TOTAL	\$294,918.31	\$284,761.90	3.57%	\$260,000.	\$254,500.	2.16%	158	167	-5.39%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = SH									
1 Acreage/House	\$344,333.34	\$352,000.	-2.18%	\$263,000.	\$352,000.	-25.28%	165	342	-51.75%
2 Duplex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
3 Mobile Home	\$77,300.	\$99,900.	-22.62%	\$58,000.	\$99,900.	-41.94%	80	331	-75.83%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$303,122.21	\$363,210.	-16.54%	\$291,000.	\$387,500.	-24.90%	143	149	-4.03%
6 Residential WF	\$725,000.	\$0.	0.00%	\$725,000.	\$0.	0.00%	98	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
10 Townhouse	\$321,600.	\$151,583.32	112.16%	\$315,000.	\$115,000.	173.91%	96	160	-40.00%
11 RES. TOTAL	\$287,771.87	\$277,416.65	3.73%	\$280,500.	\$289,750.	-3.19%	127	173	-26.59%
12 FARMS	\$2,500,000.	\$0.	0.00%	\$2,500,000.	\$0.	0.00%	257	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$150,714.28	\$153,000.	-1.49%	\$148,000.	\$153,000.	-3.27%	251	16	1468.75%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$85,950.	\$83,500.	2.93%	\$85,950.	\$83,500.	2.93%	232	88	163.64%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$136,322.21	\$118,250.	15.28%	\$145,000.	\$118,250.	22.62%	247	52	375.00%
19 Business	\$0.	\$750,000.	0.00%	\$0.	\$750,000.	0.00%	0	277	0.00%
20 Commercial	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$20,402.87	\$0.	0.00%	\$20,402.87	\$0.	0.00%	203	0	0.00%
23 IC&I TOTAL	\$20,402.87	\$750,000.	-97.28%	\$20,402.87	\$750,000.	-97.28%	203	277	-26.71%
24 GRAND TOTAL	\$294,918.31	\$284,761.90	3.57%	\$260,000.	\$254,500.	2.16%	158	167	-5.39%