

Shuswap Zone Monthly Statistics

January 2009

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

e & oe

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2009						
Month = January						
Area = Central Zone						
1 Units Listed	881	968	-8.99%	881	968	-8.99%
2 Units Sold	114	322	-64.60%	114	322	-64.60%
3 Sales Volume	\$38,960,040.	\$132,250,688.	-70.54%	\$38,960,040.	\$132,250,688.	-70.54%
4 List/Sell Ratio	86.08%	95.88%		86.08%	95.88%	
5 Days to Sell	104	83	25.30%	104	83	25.30%
6 Active Listings	4648	3128	48.59%			
Area = North Zone						
1 Units Listed	264	366	-27.87%	264	366	-27.87%
2 Units Sold	52	120	-56.67%	52	120	-56.67%
3 Sales Volume	\$16,691,990.	\$42,292,004.	-60.53%	\$16,691,990.	\$42,292,004.	-60.53%
4 List/Sell Ratio	85.43%	95.33%		85.43%	95.33%	
5 Days to Sell	145	107	35.51%	145	107	35.51%
6 Active Listings	2041	1456	40.18%			
Area = Shuswap Zone						
1 Units Listed	110	203	-45.81%	110	203	-45.81%
2 Units Sold	21	51	-58.82%	21	51	-58.82%
3 Sales Volume	\$5,980,000.	\$15,274,612.	-60.85%	\$5,980,000.	\$15,274,612.	-60.85%
4 List/Sell Ratio	78.31%	95.16%		78.31%	95.16%	
5 Days to Sell	167	88	89.77%	167	88	89.77%
6 Active Listings	1213	928	30.71%			
Area = Grand Total						
1 Units Listed	1255	1537	-18.35%	1255	1537	-18.35%
2 Units Sold	187	493	-62.07%	187	493	-62.07%
3 Sales Volume	\$61,632,032.	\$189,817,296.	-67.53%	\$61,632,032.	\$189,817,296.	-67.53%
4 List/Sell Ratio	85.00%	95.67%		85.00%	95.67%	
5 Days to Sell	122	89	37.08%	122	89	37.08%
6 Active Listings	7902	5512	43.36%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	21	\$5,980,000.	10	\$3,632,100.
Last Month	32	\$8,316,476.	12	\$4,291,076.
This Month Last Year	51	\$15,274,612.	21	\$8,074,825.

Description	Total Listings Taken	Inventory
This Month	110	1213
Last Month	81	1370
This Month Last Year	203	928

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2009	
Month = 1	
Area = SH	
7 Ratio of Sales vs. Inventory	1.73%
8 Condo/Apt -- Sales	0
9 Condo/Apt -- New Listings	9
10 Condo/Apt -- Current Inventory	88
11 Condo/Apt -- Sell/Inv. Ratio	0.00%
12 Condo/Apt -- Days to Sell	0
13 Condo/Townhouse -- Sales	6
14 Condo/Townhouse -- New Listings	4
15 Condo/Townhouse -- Current Inventory	73
16 Condo/Townhouse -- Sell/Inv. Ratio	8.22%
17 Condo/Townhouse -- Days to Sell	160
18 Lots -- Sales	2
19 Lots -- New Listings	17
20 Lots -- Current Inventory	332
21 Lots -- Sell/Inv. Ratio	0.60%
22 Lots -- Days to Sell	52
23 Residential -- Sales	10
24 Residential -- New Listings	31
25 Residential -- Current Inventory	307
26 Residential -- Sell/Inv. Ratio	3.26%
27 Residential -- Days to Sell	149
28 Average House Price	\$363,210.
29 Median House Price	\$387,500.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = SH									
1 Acreage/House	14	16	-12.50%	14	16	-12.50%	125	96	30.21%
2 Duplex	1	0	0.00%	1	0	0.00%	20	3	566.67%
3 Mobile Home	10	8	25.00%	10	8	25.00%	64	36	77.78%
4 Recreational	1	5	-80.00%	1	5	-80.00%	14	16	-12.50%
5 Residential	31	58	-46.55%	31	58	-46.55%	307	221	38.91%
6 Residential WF	2	10	-80.00%	2	10	-80.00%	31	37	-16.22%
7 3/4-Plex	0	0	0.00%	0	0	0.00%	2	1	100.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	2	0	0.00%
9 Apartment	9	10	-10.00%	9	10	-10.00%	88	81	8.64%
10 Townhouse	4	23	-82.61%	4	23	-82.61%	73	47	55.32%
11 RES. TOTAL	72	130	-44.62%	72	130	-44.62%	726	538	34.94%
12 FARMS	3	1	200.00%	3	1	200.00%	25	20	25.00%
13 MULTIFAMILY	2	0	0.00%	2	0	0.00%	8	3	166.67%
14 Acreage	5	13	-61.54%	5	13	-61.54%	73	66	10.61%
15 Acreage WF	0	1	-100.00%	0	1	-100.00%	8	9	-11.11%
16 Lots	12	16	-25.00%	12	16	-25.00%	244	152	60.53%
17 Lots WF	0	27	-100.00%	0	27	-100.00%	7	35	-80.00%
18 LOTS TOTAL	17	58	-70.69%	17	58	-70.69%	332	262	26.72%
19 Business	4	3	33.33%	4	3	33.33%	46	36	27.78%
20 Commercial	2	5	-60.00%	2	5	-60.00%	27	29	-6.90%
21 Land	10	2	400.00%	10	2	400.00%	42	25	68.00%
22 Leases	0	4	-100.00%	0	4	-100.00%	7	15	-53.33%
23 IC&I TOTAL	16	14	14.29%	16	14	14.29%	122	105	16.19%
24 GRAND TOTAL	110	203	-45.81%	110	203	-45.81%	1213	928	30.71%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES	Mo	Last Yr	Incr/Decr%	SALES VOL	Mo	Last Yr	Incr/Decr%	L/S RATIO	Month	Last Yr
Area = SH											
1 Acreage/House	1		3	-66.67%	\$352,000.		\$1,268,000.	-72.24%	71.11%		97.61%
2 Duplex	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
3 Mobile Home	1		6	-83.33%	\$99,900.		\$1,036,500.	-90.36%	74.00%		90.23%
4 Recreational	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
5 Residential	10		21	-52.38%	\$3,632,100.		\$8,074,825.	-55.02%	82.18%		96.39%
6 Residential WF	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
7 3/4-Plex	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
8 Timeshare	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
9 Apartment	0		1	-100.00%	\$0.		\$210,000.	0.00%	0.00%		97.71%
10 Townhouse	6		8	-25.00%	\$909,500.		\$2,886,900.	-68.50%	71.43%		98.73%
11 RES. TOTAL	18		39	-53.85%	\$4,993,500.		\$13,476,225.	-62.95%	77.53%		96.05%
12 FARMS	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
13 MULTIFAMILY	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
14 Acreage	1		3	-66.67%	\$153,000.		\$579,000.	-73.58%	96.22%		89.51%
15 Acreage WF	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
16 Lots	1		8	-87.50%	\$83,500.		\$1,188,900.	-92.98%	97.31%		92.96%
17 Lots WF	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
18 LOTS TOTAL	2		11	-81.82%	\$236,500.		\$1,767,900.	-86.62%	96.76%		92.02%
19 Business	1		0	0.00%	\$750,000.		\$0.	0.00%	55.55%		0.00%
20 Commercial	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
21 Land	0		0	0.00%	\$0.		\$0.	0.00%	0.00%		0.00%
22 Leases	0		1	-100.00%	\$0.		\$30,486.50	0.00%	0.00%		0.00%
23 IC&I TOTAL	1		1	0.00%	\$750,000.		\$30,486.50	2360.11%	55.55%		0.00%
24 GRAND TOTAL	21		51	-58.82%	\$5,980,000.		\$15,274,612.	-60.85%	78.31%		95.16%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = SH								
1 Acreage/House	1	3	-66.67%	\$352,000.	\$1,268,000.	-72.24%	71.11%	97.61%
2 Duplex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
3 Mobile Home	1	6	-83.33%	\$99,900.	\$1,036,500.	-90.36%	74.00%	90.23%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	10	21	-52.38%	\$3,632,100.	\$8,074,825.	-55.02%	82.18%	96.39%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	0	1	-100.00%	\$0.	\$210,000.	0.00%	0.00%	97.71%
10 Townhouse	6	8	-25.00%	\$909,500.	\$2,886,900.	-68.50%	71.43%	98.73%
11 RES. TOTAL	18	39	-53.85%	\$4,993,500.	\$13,476,225.	-62.95%	77.53%	96.05%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	1	3	-66.67%	\$153,000.	\$579,000.	-73.58%	96.22%	89.51%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	1	8	-87.50%	\$83,500.	\$1,188,900.	-92.98%	97.31%	92.96%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	2	11	-81.82%	\$236,500.	\$1,767,900.	-86.62%	96.76%	92.02%
19 Business	1	0	0.00%	\$750,000.	\$0.	0.00%	55.55%	0.00%
20 Commercial	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	1	-100.00%	\$0.	\$30,486.50	0.00%	0.00%	0.00%
23 IC&I TOTAL	1	1	0.00%	\$750,000.	\$30,486.50	2360.11%	55.55%	0.00%
24 GRAND TOTAL	21	51	-58.82%	\$5,980,000.	\$15,274,612.	-60.85%	78.31%	95.16%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = SH									
1 Acreage/House	\$352,000.	\$422,666.65	-16.72%	\$352,000.	\$410,000.	-14.15%	342	65	426.15%
2 Duplex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
3 Mobile Home	\$99,900.	\$172,750.	-42.17%	\$99,900.	\$97,000.	2.99%	331	74	347.30%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$363,210.	\$384,515.46	-5.54%	\$387,500.	\$385,000.	0.65%	149	79	88.61%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$0.	\$210,000.	0.00%	\$0.	\$210,000.	0.00%	0	40	0.00%
10 Townhouse	\$151,583.32	\$360,862.50	-57.99%	\$115,000.	\$332,450.	-65.41%	160	105	52.38%
11 RES. TOTAL	\$277,416.65	\$345,544.21	-19.72%	\$289,750.	\$370,000.	-21.69%	173	81	113.58%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$153,000.	\$193,000.	-20.73%	\$153,000.	\$170,000.	-10.00%	16	122	-86.89%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$83,500.	\$148,612.50	-43.81%	\$83,500.	\$142,500.	-41.40%	88	115	-23.48%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$118,250.	\$160,718.18	-26.42%	\$118,250.	\$157,500.	-24.92%	52	117	-55.56%
19 Business	\$750,000.	\$0.	0.00%	\$750,000.	\$0.	0.00%	277	0	0.00%
20 Commercial	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$30,486.50	0.00%	\$0.	\$30,486.50	0.00%	0	52	0.00%
23 IC&I TOTAL	\$750,000.	\$30,486.50	2360.11%	\$750,000.	\$30,486.50	2360.11%	277	52	432.69%
24 GRAND TOTAL	\$284,761.90	\$299,502.18	-4.92%	\$254,500.	\$295,000.	-13.73%	167	88	89.77%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = SH									
1 Acreage/House	\$352,000.	\$422,666.65	-16.72%	\$352,000.	\$410,000.	-14.15%	342	65	426.15%
2 Duplex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
3 Mobile Home	\$99,900.	\$172,750.	-42.17%	\$99,900.	\$97,000.	2.99%	331	74	347.30%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$363,210.	\$384,515.46	-5.54%	\$387,500.	\$385,000.	0.65%	149	79	88.61%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$0.	\$210,000.	0.00%	\$0.	\$210,000.	0.00%	0	40	0.00%
10 Townhouse	\$151,583.32	\$360,862.50	-57.99%	\$115,000.	\$332,450.	-65.41%	160	105	52.38%
11 RES. TOTAL	\$277,416.65	\$345,544.21	-19.72%	\$289,750.	\$370,000.	-21.69%	173	81	113.58%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$153,000.	\$193,000.	-20.73%	\$153,000.	\$170,000.	-10.00%	16	122	-86.89%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$83,500.	\$148,612.50	-43.81%	\$83,500.	\$142,500.	-41.40%	88	115	-23.48%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$118,250.	\$160,718.18	-26.42%	\$118,250.	\$157,500.	-24.92%	52	117	-55.56%
19 Business	\$750,000.	\$0.	0.00%	\$750,000.	\$0.	0.00%	277	0	0.00%
20 Commercial	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$30,486.50	0.00%	\$0.	\$30,486.50	0.00%	0	52	0.00%
23 IC&I TOTAL	\$750,000.	\$30,486.50	2360.11%	\$750,000.	\$30,486.50	2360.11%	277	52	432.69%
24 GRAND TOTAL	\$284,761.90	\$299,502.18	-4.92%	\$254,500.	\$295,000.	-13.73%	167	88	89.77%