

**North Okanagan Monthly Statistics
January 2015**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	721	762	-5.38%	721	762	-5.38%
2 Units Sold	216	232	-6.90%	216	232	-6.90%
3 Sales Volume	\$84,378,550	\$89,761,845	-6.00%	\$84,378,550	\$89,761,845	-6.00%
4 List/Sell Ratio	95.63%	95.69%		95.63%	95.69%	
5 Days to Sell	120	141	-14.66%	120	141	-14.66%
6 Active Listings	2,919	3,424	-14.75%			
Area = North Okanagan						
1 Units Listed	235	295	-20.34%	235	295	-20.34%
2 Units Sold	84	118	-28.81%	84	118	-28.81%
3 Sales Volume	\$24,937,647	\$36,472,043	-31.63%	\$24,937,647	\$36,472,043	-31.63%
4 List/Sell Ratio	95.93%	94.04%		95.93%	94.04%	
5 Days to Sell	123	126	-2.09%	123	126	-2.09%
6 Active Listings	1,655	1,764	-6.18%			
Area = Shuswap / Revels						
1 Units Listed	111	144	-22.92%	111	144	-22.92%
2 Units Sold	34	44	-22.73%	34	44	-22.73%
3 Sales Volume	\$10,482,153	\$9,607,241	9.11%	\$10,482,153	\$9,607,241	9.11%
4 List/Sell Ratio	96.25%	95.55%		96.25%	95.55%	
5 Days to Sell	176	197	-11.00%	176	197	-11.00%
6 Active Listings	1,132	1,345	-15.84%			
Area = Grand Total						
1 Units Listed	1,067	1,201	-11.16%	1,067	1,201	-11.16%
2 Units Sold	334	394	-15.23%	334	394	-15.23%
3 Sales Volume	\$119,798,350	\$135,841,128	-11.81%	\$119,798,350	\$135,841,128	-11.81%
4 List/Sell Ratio	95.75%	95.23%		95.75%	95.23%	
5 Days to Sell	126	143	-11.27%	126	143	-11.27%
6 Active Listings	5,706	6,533	-12.66%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2015

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	84	\$24,937,647	36	\$13,043,450
Last Month	112	\$36,674,010		
This Month Last Year	118	\$36,472,043	44	\$15,908,336

Description	Total Listings Taken	Inventory
This Month	235	1,655
Last Month	126	1,587
This Month Last Year	295	1,764

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North Okanagan Statistics -- January 2015

Quick Summary Part 2

Condo/Apt

Sales	7
New Listings	18
Current Inventory	128
Sell/Inv. Ratio	5.47%
Days to Sell	88
Average Price	\$163,500
Median Price	\$185,000

Condo/Townhouse

Sales	17
New Listings	30
Current Inventory	129
Sell/Inv. Ratio	13.18%
Days to Sell	132
Average Price	\$194,071
Median Price	\$182,000

Lots

Sales	5
New Listings	19
Current Inventory	400
Sell/Inv. Ratio	1.25%
Days to Sell	167
Average Price	\$177,300
Median Price	\$180,000

Residential

Sales	36
New Listings	99
Current Inventory	410
Sell/Inv. Ratio	8.78%
Days to Sell	115
Average Price	\$362,318
Median Price	\$335,250
Ratio of Sales vs Inventory	7.14%

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North Okanagan Statistics -- January 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	22	17	29.41%	22	17	29.41	194	168	15.48
Duplex	3	10	-70.00%	3	10	-70.00	26	29	-10.34
Mobile Home	9	11	-18.18%	9	11	-18.18	53	68	-22.06
Recreational	3	1	200.00%	3	1	200.00	26	24	8.33
Residential	99	107	-7.48%	99	107	-7.48	410	488	-15.98
Residential WF	5	2	150.00%	5	2	150.00	22	41	-46.34
3/4-Plex	0	1	-100.00%	0	1	-100.00	7	4	75.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	18	22	-18.18%	18	22	-18.18	128	132	-3.03
Townhouse	30	38	-21.05%	30	38	-21.05	129	159	-18.87
RES TOTAL	189	209.00	-9.57%	189	209	-9.57%	995	1,113	-10.60
FARMS	8	1	700.00%	8	1	700.00	44	39	12.82
MULTIFAMILY	1	0	0.00%	1	0	0.00	3	4	-25.00
Acreage	5	9	-44.44%	5	9	-44.44	126	152	-17.11
Acreage WF	0	1	-100.00%	0	1	-100.00	11	21	-47.62
Lots	13	59	-77.97%	13	59	-77.97	244	242	0.83
Lots WF	1	1	0.00%	1	1	0.00	19	13	46.15
LOTS TOTAL	19	70.00	-72.86%	19	70	-72.86%	400	428	-6.54
Business	5	1	400.00%	5	1	400.00	39	20	95.00
Commercial	11	11	0.00%	11	11	0.00	142	130	9.23
Land	2	3	-33.33%	2	3	-33.33	30	29	3.45
COMM TOTAL	18	15.00	20.00%	18	15	20.00%	211	179	17.88
GRAND TOTAL	235	295	-20.34%	235	295	-20.34%	1,653	1,763	-6.24

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North Okanagan Statistics -- January 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	8	10	-20.00%	\$5,202,100	\$5,378,739	-3.28%	92.70%	95.44%
Duplex	4	3	33.33%	\$768,100	\$1,281,500	-40.06%	97.62%	95.36%
Mobile Home	2	4	-50.00%	\$183,000	\$434,900	-57.92%	89.31%	91.64%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	36	44	-18.18%	\$13,043,450	\$15,908,336	-18.01%	97.29%	96.21%
Residential WF	1	1	0.00%	\$389,999	\$947,000	-58.82%	100.00%	95.27%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	7	10	-30.00%	\$1,144,500	\$1,630,900	-29.82%	96.06%	94.09%
Townhouse	17	13	30.77%	\$3,299,200	\$3,512,418	-6.07%	96.54%	95.17%
RES TOTAL	75	85	-11.76%	\$24,030,349	\$29,093,793	-17.40%	96.09%	95.68%
FARMS	0	1	-100.00%	\$0	\$1,700,000	-100.00%	0.00%	75.69%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	0	0.00%	\$415,000	\$0	0.00%	90.26%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	29	-89.66%	\$471,500	\$4,334,250	-89.12%	95.37%	96.57%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	29	-82.76%	\$886,500	\$4,334,250	-79.55%	92.91%	96.57%
Business	1	0	0.00%	\$20,000	\$0	0.00%	66.67%	0.00%
Commercial	3	3	0.00%	\$798	\$1,344,000	-99.94%	0.00%	81.81%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	4	3	33.33%	\$20,798	\$1,344,000	-98.45%	66.90%	81.81%
GRAND TOTAL	84	118	-28.81%	\$24,937,647	\$36,472,043	-31.63%	95.93%	94.04%

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North Okanagan Statistics -- January 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	8	10	-20.00%	\$5,202,100	\$5,378,739	-3.28%	92.70%	95.44%
Duplex	4	3	33.33%	\$768,100	\$1,281,500	-40.06%	97.62%	95.36%
Mobile Home	2	4	-50.00%	\$183,000	\$434,900	-57.92%	89.31%	91.64%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	36	44	-18.18%	\$13,043,450	\$15,908,336	-18.01%	97.29%	96.21%
Residential WF	1	1	0.00%	\$389,999	\$947,000	-58.82%	100.00%	95.27%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	7	10	-30.00%	\$1,144,500	\$1,630,900	-29.82%	96.06%	94.09%
Townhouse	17	13	30.77%	\$3,299,200	\$3,512,418	-6.07%	96.54%	95.17%
RES TOTAL	75	85	-11.76%	\$24,030,349	\$29,093,793	-17.40%	96.09%	95.68%
FARMS	0	1	-100.00%	\$0	\$1,700,000	-100.00%	0.00%	75.69%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	0	0.00%	\$415,000	\$0	0.00%	90.26%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	29	-89.66%	\$471,500	\$4,334,250	-89.12%	95.37%	96.57%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	29	-82.76%	\$886,500	\$4,334,250	-79.55%	92.91%	96.57%
Business	1	0	0.00%	\$20,000	\$0	0.00%	66.67%	0.00%
Commercial	3	3	0.00%	\$798	\$1,344,000	-99.94%	0.00%	81.81%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	4	3	33.33%	\$20,798	\$1,344,000	-98.45%	66.90%	81.81%
GRAND TOTAL	84	118	-28.81%	\$24,937,647	\$36,472,043	-31.63%	95.93%	94.04%

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North Okanagan Statistics -- January 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$650,263	\$537,874	20.89%	\$611,250	\$567,119	7.78%	104	283	-63.24%
Duplex	\$192,025	\$427,167	-55.05%	\$181,550	\$408,000	-55.50%	70	66	4.77%
Mobile Home	\$91,500	\$108,725	-15.84%	\$91,500	\$122,700	-25.43%	166	125	33.33%
Recreational									
Residential	\$362,318	\$361,553	0.21%	\$335,250	\$354,000	-5.30%	115	132	-12.96%
Residential WF	\$389,999	\$947,000	-58.82%	\$389,999	\$947,000	-58.82%	287	301	-4.65%
3/4-Plex									
Timeshare									
Apartment	\$163,500	\$163,090	0.25%	\$185,000	\$160,000	15.63%	88	168	-47.78%
Townhouse	\$194,071	\$270,186	-28.17%	\$182,000	\$272,000	-33.09%	132	122	8.53%
RES TOTAL	\$320,405	\$342,280	-6.39%	\$275,000	\$297,000	-7.41%	117	152	-23.29%
FARMS		\$1,700,000			\$1,700,000			445	
MULTIFAMILY									
Acreage	\$207,500			\$207,500			161		
Acreage WF									
Lots	\$157,167	\$149,457	5.16%	\$155,000	\$150,000	3.33%	172	34	404.86%
Lots WF									
LOTS TOTAL	\$177,300	\$149,457	18.63%	\$180,000	\$150,000	20.00%	167	34	391.36%
Business	\$20,000			\$20,000			118		
Commercial	\$266	\$448,000	-99.94%	\$26	\$125,000	-99.98%	221	172	28.68%
Land									
COMM TOTAL	\$5,200	\$448,000	-98.84%	\$395	\$125,000	-99.68%	196	172	13.66%
GRAND TOTAL	\$296,877	\$309,085	-3.95%	\$251,150	\$238,750	5.19%	123	126	-2.09%

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North Okanagan Statistics -- January 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$650,263	\$537,874	20.89%	\$611,250	\$567,119	7.78%	104	283	-63.24%
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