

# **North Zone Monthly Statistics**

January 2010

Totals include variables in any given month, due to  
preceding month's collapsed sales and deleted listings.

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## Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
<b>Year = 2010</b>						
<b>Month = January</b>						
<b>Area = Central Zone</b>						
1 Units Listed	1021	884	15.50%	1021	884	15.50%
2 Units Sold	252	113	123.01%	252	113	123.01%
3 Sales Volume	\$98,977,568.	\$38,500,040.	157.08%	\$98,977,568.	\$38,500,040.	157.08%
4 List/Sell Ratio	94.35%	86.00%		94.35%	86.00%	
5 Days to Sell	120	101	18.81%	120	101	18.81%
6 Active Listings	4120	4648	-11.36%			
<b>Area = North Zone</b>						
1 Units Listed	348	261	33.33%	348	261	33.33%
2 Units Sold	77	51	50.98%	77	51	50.98%
3 Sales Volume	\$24,467,970.	\$16,340,324.	49.74%	\$24,467,970.	\$16,340,324.	49.74%
4 List/Sell Ratio	92.47%	85.87%		92.47%	85.87%	
5 Days to Sell	113	143	-20.98%	113	143	-20.98%
6 Active Listings	1954	2041	-4.26%			
<b>Area = Shuswap Zone</b>						
1 Units Listed	183	109	67.89%	183	109	67.89%
2 Units Sold	44	21	109.52%	44	21	109.52%
3 Sales Volume	\$12,976,406.	\$5,980,000.	117.00%	\$12,976,406.	\$5,980,000.	117.00%
4 List/Sell Ratio	91.87%	78.31%		91.87%	78.31%	
5 Days to Sell	158	167	-5.39%	158	167	-5.39%
6 Active Listings	1138	1213	-6.18%			
<b>Area = Grand Total</b>						
1 Units Listed	1552	1254	23.76%	1552	1254	23.76%
2 Units Sold	373	185	101.62%	373	185	101.62%
3 Sales Volume	\$136,421,936.	\$60,820,364.	124.30%	\$136,421,936.	\$60,820,364.	124.30%
4 List/Sell Ratio	93.66%	85.06%		93.66%	85.06%	
5 Days to Sell	123	120	2.50%	123	120	2.50%
6 Active Listings	7212	7902	-8.73%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

# Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	77	\$24,467,970.	40	\$14,040,000.
Last Month	115	\$38,114,048.	55	\$21,022,700.
This Month Last Year	51	\$16,340,324.	27	\$10,743,800.

Description	Total Listings Taken	Inventory
This Month	348	1954
Last Month	184	1932
This Month Last Year	261	2041

# Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
<b>Year = 2010</b>	
<b>Month = 1</b>	
<b>Area = NO</b>	
7 Ratio of Sales vs. Inventory	3.94%
8 Condo/Apt -- Sales	9
9 Condo/Apt -- New Listings	38
10 Condo/Apt -- Current Inventory	178
11 Condo/Apt -- Sell/Inv. Ratio	5.06%
12 Condo/Apt -- Days to Sell	70
13 Condo/Townhouse -- Sales	8
14 Condo/Townhouse -- New Listings	37
15 Condo/Townhouse -- Current Inventory	153
16 Condo/Townhouse -- Sell/Inv. Ratio	5.23%
17 Condo/Townhouse -- Days to Sell	207
18 Lots -- Sales	12
19 Lots -- New Listings	39
20 Lots -- Current Inventory	498
21 Lots -- Sell/Inv. Ratio	2.41%
22 Lots -- Days to Sell	100
23 Residential -- Sales	40
24 Residential -- New Listings	131
25 Residential -- Current Inventory	515
26 Residential -- Sell/Inv. Ratio	7.77%
27 Residential -- Days to Sell	115
28 Average House Price	\$351,000.
29 Median House Price	\$320,500.

## Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
<b>Zone = NO</b>									
1 Acreage/House	32	23	39.13%	32	23	39.13%	170	166	2.41%
2 Duplex	10	8	25.00%	10	8	25.00%	38	42	-9.52%
3 Mobile Home	17	11	54.55%	17	11	54.55%	81	80	1.25%
4 Recreational	1	2	-50.00%	1	2	-50.00%	18	37	-51.35%
5 Residential	131	111	18.02%	131	111	18.02%	515	635	-18.90%
6 Residential WF	3	2	50.00%	3	2	50.00%	27	35	-22.86%
7 3/4-Plex	3	0	0.00%	3	0	0.00%	13	9	44.44%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	38	16	137.50%	38	16	137.50%	178	140	27.14%
10 Townhouse	37	22	68.18%	37	22	68.18%	153	188	-18.62%
11 RES. TOTAL	272	195	39.49%	272	195	39.49%	1193	1334	-10.57%
12 FARMS	8	5	60.00%	8	5	60.00%	49	42	16.67%
13 MULTIFAMILY	2	2	0.00%	2	2	0.00%	8	7	14.29%
14 Acreage	10	5	100.00%	10	5	100.00%	141	143	-1.40%
15 Acreage WF	2	0	0.00%	2	0	0.00%	9	10	-10.00%
16 Lots	25	22	13.64%	25	22	13.64%	330	294	12.24%
17 Lots WF	2	0	0.00%	2	0	0.00%	18	13	38.46%
18 LOTS TOTAL	39	28	39.29%	39	28	39.29%	498	460	8.26%
19 Business	5	10	-50.00%	5	10	-50.00%	45	68	-33.82%
20 Commercial	7	7	0.00%	7	7	0.00%	69	55	25.45%
21 Land	8	3	166.67%	8	3	166.67%	38	42	-9.52%
22 Leases	7	11	-36.36%	7	11	-36.36%	54	32	68.75%
23 IC&I TOTAL	27	31	-12.90%	27	31	-12.90%	206	197	4.57%
24 GRAND TOTAL	348	261	33.33%	348	261	33.33%	1954	2041	-4.26%

**Comparative Activity -- Sales Information (Month)**

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
<b>Area = NO</b>								
1 Acreage/House	5	2	150.00%	\$2,445,270.	\$1,039,000.	135.35%	88.30%	74.31%
2 Duplex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
3 Mobile Home	1	4	-75.00%	\$157,000.	\$503,000.	-68.79%	98.18%	84.16%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	40	27	48.15%	\$14,040,000.	\$10,743,800.	30.68%	92.92%	85.61%
6 Residential WF	1	0	0.00%	\$130,000.	\$0.	0.00%	87.24%	0.00%
7 3/4-Plex	1	0	0.00%	\$224,900.	\$0.	0.00%	95.90%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	9	3	200.00%	\$2,502,300.	\$451,000.	454.83%	95.17%	95.90%
10 Townhouse	8	9	-11.11%	\$2,323,000.	\$2,353,000.50	-1.27%	95.15%	91.27%
11 RES. TOTAL	65	45	44.44%	\$21,822,470.	\$15,089,801.	44.62%	93.19%	86.80%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$365,000.	0.00%	0.00%	76.84%
14 Acreage	2	2	0.00%	\$715,000.	\$790,000.	-9.49%	89.59%	69.44%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	10	0	0.00%	\$1,930,500.	\$0.	0.00%	88.39%	0.00%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	12	2	500.00%	\$2,645,500.	\$790,000.	234.87%	88.59%	69.44%
19 Business	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
20 Commercial	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	3	-100.00%	\$0.	\$95,523.11	0.00%	0.00%	0.00%
23 IC&I TOTAL	0	3	-100.00%	\$0.	\$95,523.11	0.00%	0.00%	0.00%
24 GRAND TOTAL	77	51	50.98%	\$24,467,970.	\$16,340,324.	49.74%	92.47%	85.87%

**Comparative Activity -- Sales Information (YTD)**

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
<b>Area = NO</b>								
1 Acreage/House	5	2	150.00%	\$2,445,270.	\$1,039,000.	135.35%	88.30%	74.31%
2 Duplex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
3 Mobile Home	1	4	-75.00%	\$157,000.	\$503,000.	-68.79%	98.18%	84.16%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	40	27	48.15%	\$14,040,000.	\$10,743,800.	30.68%	92.92%	85.61%
6 Residential WF	1	0	0.00%	\$130,000.	\$0.	0.00%	87.24%	0.00%
7 3/4-Plex	1	0	0.00%	\$224,900.	\$0.	0.00%	95.90%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	9	3	200.00%	\$2,502,300.	\$451,000.	454.83%	95.17%	95.90%
10 Townhouse	8	9	-11.11%	\$2,323,000.	\$2,353,000.50	-1.27%	95.15%	91.27%
11 RES. TOTAL	65	45	44.44%	\$21,822,470.	\$15,089,801.	44.62%	93.19%	86.80%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$365,000.	0.00%	0.00%	76.84%
14 Acreage	2	2	0.00%	\$715,000.	\$790,000.	-9.49%	89.59%	69.44%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	10	0	0.00%	\$1,930,500.	\$0.	0.00%	88.39%	0.00%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	12	2	500.00%	\$2,645,500.	\$790,000.	234.87%	88.59%	69.44%
19 Business	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
20 Commercial	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	3	-100.00%	\$0.	\$95,523.11	0.00%	0.00%	0.00%
23 IC&I TOTAL	0	3	-100.00%	\$0.	\$95,523.11	0.00%	0.00%	0.00%
24 GRAND TOTAL	77	51	50.98%	\$24,467,970.	\$16,340,324.	49.74%	92.47%	85.87%



**Average/Median Price, Days to Sell (Month)**

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
<b>Area = NO</b>									
1 Acreage/House	\$489,054.	\$519,500.	-5.86%	\$549,900.	\$519,500.	5.85%	93	356	-73.88%
2 Duplex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
3 Mobile Home	\$157,000.	\$125,750.	24.85%	\$157,000.	\$119,000.	31.93%	5	113	-95.58%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$351,000.	\$397,918.53	-11.79%	\$320,500.	\$335,000.	-4.33%	115	135	-14.81%
6 Residential WF	\$130,000.	\$0.	0.00%	\$130,000.	\$0.	0.00%	68	0	0.00%
7 3/4-Plex	\$224,900.	\$0.	0.00%	\$224,900.	\$0.	0.00%	42	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$278,033.34	\$150,333.32	84.94%	\$190,000.	\$164,000.	15.85%	70	96	-27.08%
10 Townhouse	\$290,375.	\$261,444.51	11.07%	\$295,250.	\$296,000.	-0.25%	207	145	42.76%
11 RES. TOTAL	\$335,730.31	\$335,328.90	0.12%	\$306,000.	\$309,000.	-0.97%	115	143	-19.58%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$0.	\$365,000.	0.00%	\$0.	\$365,000.	0.00%	0	144	0.00%
14 Acreage	\$357,500.	\$395,000.	-9.49%	\$357,500.	\$395,000.	-9.49%	106	307	-65.47%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$193,050.	\$0.	0.00%	\$177,750.	\$0.	0.00%	99	0	0.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$220,458.32	\$395,000.	-44.19%	\$184,750.	\$395,000.	-53.23%	100	307	-67.43%
19 Business	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
20 Commercial	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$31,841.03	0.00%	\$0.	\$10,800.	0.00%	0	47	0.00%
23 IC&I TOTAL	\$0.	\$31,841.03	0.00%	\$0.	\$20,979.11	0.00%	0	47	0.00%
24 GRAND TOTAL	\$317,765.84	\$320,398.50	-0.82%	\$295,000.	\$306,026.59	-3.60%	113	143	-20.98%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e &amp; oe

**Average/Median Price, Days to Sell (YTD)**

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
<b>Area = NO</b>									
1 Acreage/House	\$489,054.	\$519,500.	-5.86%	\$549,900.	\$519,500.	5.85%	93	356	-73.88%
2 Duplex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
3 Mobile Home	\$157,000.	\$125,750.	24.85%	\$157,000.	\$119,000.	31.93%	5	113	-95.58%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$351,000.	\$397,918.53	-11.79%	\$320,500.	\$335,000.	-4.33%	115	135	-14.81%
6 Residential WF	\$130,000.	\$0.	0.00%	\$130,000.	\$0.	0.00%	68	0	0.00%
7 3/4-Plex	\$224,900.	\$0.	0.00%	\$224,900.	\$0.	0.00%	42	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$278,033.34	\$150,333.32	84.94%	\$190,000.	\$164,000.	15.85%	70	96	-27.08%
10 Townhouse	\$290,375.	\$261,444.51	11.07%	\$295,250.	\$296,000.	-0.25%	207	145	42.76%
11 RES. TOTAL	\$335,730.31	\$335,328.90	0.12%	\$306,000.	\$309,000.	-0.97%	115	143	-19.58%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$0.	\$365,000.	0.00%	\$0.	\$365,000.	0.00%	0	144	0.00%
14 Acreage	\$357,500.	\$395,000.	-9.49%	\$357,500.	\$395,000.	-9.49%	106	307	-65.47%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$193,050.	\$0.	0.00%	\$177,750.	\$0.	0.00%	99	0	0.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$220,458.32	\$395,000.	-44.19%	\$184,750.	\$395,000.	-53.23%	100	307	-67.43%
19 Business	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
20 Commercial	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$31,841.03	0.00%	\$0.	\$10,800.	0.00%	0	47	0.00%
23 IC&I TOTAL	\$0.	\$31,841.03	0.00%	\$0.	\$20,979.11	0.00%	0	47	0.00%
24 GRAND TOTAL	\$317,765.84	\$320,398.50	-0.82%	\$295,000.	\$306,026.59	-3.60%	113	143	-20.98%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe