

Shuswap Zone Monthly Statistics

January 2008

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2008						
Month = January						
Area = Central Zone						
1 Units Listed	968	831	16.49%	968	831	16.49%
2 Units Sold	322	353	-8.78%	322	353	-8.78%
3 Sales Volume	\$131,492,192.	\$125,344,744.	4.90%	\$131,492,192.	\$125,344,744.	4.90%
4 List/Sell Ratio	95.86%	96.26%		95.86%	96.26%	
5 Days to Sell	83	84	-1.19%	83	84	-1.19%
6 Active Listings	3128	2615	19.62%			
Area = North Zone						
1 Units Listed	367	250	46.80%	367	250	46.80%
2 Units Sold	117	143	-18.18%	117	143	-18.18%
3 Sales Volume	\$41,834,252.	\$41,023,428.	1.98%	\$41,834,252.	\$41,023,428.	1.98%
4 List/Sell Ratio	95.23%	96.12%		95.23%	96.12%	
5 Days to Sell	106	100	6.00%	106	100	6.00%
6 Active Listings	1456	1304	11.66%			
Area = Shuswap Zone						
1 Units Listed	238	133	78.95%	238	133	78.95%
2 Units Sold	71	72	-1.39%	71	72	-1.39%
3 Sales Volume	\$23,805,842.	\$22,248,360.	7.00%	\$23,805,842.	\$22,248,360.	7.00%
4 List/Sell Ratio	96.42%	94.52%		96.42%	94.52%	
5 Days to Sell	100	118	-15.25%	100	118	-15.25%
6 Active Listings	928	717	29.43%			
Area = Grand Total						
1 Units Listed	1573	1214	29.57%	1573	1214	29.57%
2 Units Sold	510	568	-10.21%	510	568	-10.21%
3 Sales Volume	\$197,132,288.	\$188,616,544.	4.51%	\$197,132,288.	\$188,616,544.	4.51%
4 List/Sell Ratio	95.79%	96.00%		95.79%	96.00%	
5 Days to Sell	91	92	-1.09%	91	92	-1.09%
6 Active Listings	5512	4636	18.90%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	71	\$23,805,842.	26	\$9,141,325.
Last Month	57	\$18,813,606.	21	\$7,381,400.
This Month Last Year	72	\$22,248,360.	24	\$7,158,400.

Description	Total Listings Taken	Inventory
This Month	238	928
Last Month	75	888
This Month Last Year	133	717

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2008	
Month = 1	
Area = SH	
7 Ratio of Sales vs. Inventory	7.65%
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8 Condo/Apt -- Sales	14
9 Condo/Apt -- New Listings	10
10 Condo/Apt -- Current Inventory	81
11 Condo/Apt -- Sell/Inv. Ratio	17.28%
12 Condo/Apt -- Days to Sell	118
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13 Condo/Townhouse -- Sales	8
14 Condo/Townhouse -- New Listings	23
15 Condo/Townhouse -- Current Inventory	47
16 Condo/Townhouse -- Sell/Inv. Ratio	17.02%
17 Condo/Townhouse -- Days to Sell	105
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18 Lots -- Sales	11
19 Lots -- New Listings	64
20 Lots -- Current Inventory	262
21 Lots -- Sell/Inv. Ratio	4.20%
22 Lots -- Days to Sell	117
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23 Residential -- Sales	26
24 Residential -- New Listings	85
25 Residential -- Current Inventory	221
26 Residential -- Sell/Inv. Ratio	11.77%
27 Residential -- Days to Sell	75
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28 Average House Price	\$351,589.43
29 Median House Price	\$353,000.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = SH									
1 Acreage/House	17	11	54.55%	17	11	54.55%	96	64	50.00%
2 Duplex	0	1	-100.00%	0	1	-100.00%	3	4	-25.00%
3 Mobile Home	9	5	80.00%	9	5	80.00%	36	28	28.57%
4 Recreational	2	4	-50.00%	2	4	-50.00%	16	12	33.33%
5 Residential	85	51	66.67%	85	51	66.67%	221	200	10.50%
6 Residential WF	13	9	44.44%	13	9	44.44%	37	42	-11.90%
7 3/4-Plex	0	0	0.00%	0	0	0.00%	1	0	0.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	1	-100.00%
9 Apartment	10	1	900.00%	10	1	900.00%	81	22	268.18%
10 Townhouse	23	10	130.00%	23	10	130.00%	47	56	-16.07%
11 RES. TOTAL	159	92	72.83%	159	92	72.83%	538	429	25.41%
12 FARMS	1	2	-50.00%	1	2	-50.00%	20	19	5.26%
13 MULTIFAMILY	0	1	-100.00%	0	1	-100.00%	3	4	-25.00%
14 Acreage	13	4	225.00%	13	4	225.00%	66	57	15.79%
15 Acreage WF	5	1	400.00%	5	1	400.00%	9	11	-18.18%
16 Lots	19	19	0.00%	19	19	0.00%	152	96	58.33%
17 Lots WF	26	2	1200.00%	26	2	1200.00%	35	6	483.33%
18 LOTS TOTAL	64	26	146.15%	64	26	146.15%	262	170	54.12%
19 Business	2	5	-60.00%	2	5	-60.00%	36	39	-7.69%
20 Commercial	6	3	100.00%	6	3	100.00%	29	21	38.10%
21 Land	2	4	-50.00%	2	4	-50.00%	25	22	13.64%
22 Leases	4	0	0.00%	4	0	0.00%	15	13	15.38%
23 IC&I TOTAL	14	12	16.67%	14	12	16.67%	105	95	10.53%
24 GRAND TOTAL	238	133	78.95%	238	133	78.95%	928	717	29.43%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = SH								
1 Acreage/House	4	9	-55.56%	\$2,057,900.	\$3,125,000.	-34.15%	98.20%	91.46%
2 Duplex	0	1	-100.00%	\$0.	\$177,000.	0.00%	0.00%	95.67%
3 Mobile Home	6	6	0.00%	\$1,036,500.	\$406,000.	155.30%	90.23%	82.51%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	26	24	8.33%	\$9,141,325.	\$7,158,400.	27.70%	96.15%	96.59%
6 Residential WF	0	5	-100.00%	\$0.	\$5,616,205.	0.00%	0.00%	99.34%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	14	5	180.00%	\$6,655,830.	\$1,063,900.	525.61%	99.27%	95.63%
10 Townhouse	8	5	60.00%	\$2,886,900.	\$1,428,000.	102.16%	98.73%	98.74%
11 RES. TOTAL	58	55	5.45%	\$21,778,456.	\$18,974,504.	14.78%	96.79%	94.56%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	3	3	0.00%	\$579,000.	\$744,000.	-22.18%	89.51%	97.35%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	8	10	-20.00%	\$1,188,900.	\$788,855.	50.71%	92.96%	97.02%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	11	13	-15.38%	\$1,767,900.	\$1,532,855.	15.33%	92.02%	97.10%
19 Business	0	3	-100.00%	\$0.	\$1,040,000.	0.00%	0.00%	82.08%
20 Commercial	1	1	0.00%	\$229,000.	\$701,000.	-67.33%	123.78%	96.02%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	1	0	0.00%	\$30,486.50	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	2	4	-50.00%	\$259,486.50	\$1,741,000.	-85.10%	123.78%	85.56%
24 GRAND TOTAL	71	72	-1.39%	\$23,805,842.	\$22,248,360.	7.00%	96.42%	94.52%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = SH								
1 Acreage/House	4	9	-55.56%	\$2,057,900.	\$3,125,000.	-34.15%	98.20%	91.46%
2 Duplex	0	1	-100.00%	\$0.	\$177,000.	0.00%	0.00%	95.67%
3 Mobile Home	6	6	0.00%	\$1,036,500.	\$406,000.	155.30%	90.23%	82.51%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	26	24	8.33%	\$9,141,325.	\$7,158,400.	27.70%	96.15%	96.59%
6 Residential WF	0	5	-100.00%	\$0.	\$5,616,205.	0.00%	0.00%	99.34%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	14	5	180.00%	\$6,655,830.	\$1,063,900.	525.61%	99.27%	95.63%
10 Townhouse	8	5	60.00%	\$2,886,900.	\$1,428,000.	102.16%	98.73%	98.74%
11 RES. TOTAL	58	55	5.45%	\$21,778,456.	\$18,974,504.	14.78%	96.79%	94.56%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	3	3	0.00%	\$579,000.	\$744,000.	-22.18%	89.51%	97.35%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	8	10	-20.00%	\$1,188,900.	\$788,855.	50.71%	92.96%	97.02%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	11	13	-15.38%	\$1,767,900.	\$1,532,855.	15.33%	92.02%	97.10%
19 Business	0	3	-100.00%	\$0.	\$1,040,000.	0.00%	0.00%	82.08%
20 Commercial	1	1	0.00%	\$229,000.	\$701,000.	-67.33%	123.78%	96.02%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	1	0	0.00%	\$30,486.50	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	2	4	-50.00%	\$259,486.50	\$1,741,000.	-85.10%	123.78%	85.56%
24 GRAND TOTAL	71	72	-1.39%	\$23,805,842.	\$22,248,360.	7.00%	96.42%	94.52%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = SH									
1 Acreage/House	\$514,475.	\$347,222.21	48.17%	\$447,500.	\$266,000.	68.23%	89	135	-34.07%
2 Duplex	\$0.	\$177,000.	0.00%	\$0.	\$177,000.	0.00%	0	69	0.00%
3 Mobile Home	\$172,750.	\$67,666.66	155.30%	\$97,000.	\$38,750.	150.32%	74	91	-18.68%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$351,589.43	\$298,266.65	17.88%	\$353,000.	\$298,000.	18.46%	75	100	-25.00%
6 Residential WF	\$0.	\$1,123,241.	0.00%	\$0.	\$999,900.	0.00%	0	73	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$475,416.43	\$212,780.	123.43%	\$468,070.	\$175,000.	167.47%	118	176	-32.95%
10 Townhouse	\$360,862.50	\$285,600.	26.35%	\$332,450.	\$295,000.	12.69%	105	97	8.25%
11 RES. TOTAL	\$375,490.59	\$344,991.	8.84%	\$397,500.	\$275,000.	44.55%	90	108	-16.67%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$193,000.	\$248,000.	-22.18%	\$170,000.	\$203,000.	-16.26%	122	152	-19.74%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$148,612.50	\$78,885.50	88.39%	\$142,500.	\$54,927.50	159.43%	115	155	-25.81%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$160,718.18	\$117,911.92	36.30%	\$157,500.	\$91,500.	72.13%	117	154	-24.03%
19 Business	\$0.	\$346,666.65	0.00%	\$0.	\$1,000,000.	0.00%	0	117	0.00%
20 Commercial	\$229,000.	\$701,000.	-67.33%	\$229,000.	\$701,000.	-67.33%	517	175	195.43%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$30,486.50	\$0.	0.00%	\$30,486.50	\$0.	0.00%	52	0	0.00%
23 IC&I TOTAL	\$129,743.25	\$435,250.	-70.19%	\$129,743.25	\$362,000.	-64.16%	284	131	116.79%
24 GRAND TOTAL	\$335,293.53	\$309,005.	8.51%	\$336,000.	\$242,750.	38.41%	100	118	-15.25%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = SH									
1 Acreage/House	\$514,475.	\$347,222.21	48.17%	\$447,500.	\$266,000.	68.23%	89	135	-34.07%
2 Duplex	\$0.	\$177,000.	0.00%	\$0.	\$177,000.	0.00%	0	69	0.00%
3 Mobile Home	\$172,750.	\$67,666.66	155.30%	\$97,000.	\$38,750.	150.32%	74	91	-18.68%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$351,589.43	\$298,266.65	17.88%	\$353,000.	\$298,000.	18.46%	75	100	-25.00%
6 Residential WF	\$0.	\$1,123,241.	0.00%	\$0.	\$999,900.	0.00%	0	73	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$475,416.43	\$212,780.	123.43%	\$468,070.	\$175,000.	167.47%	118	176	-32.95%
10 Townhouse	\$360,862.50	\$285,600.	26.35%	\$332,450.	\$295,000.	12.69%	105	97	8.25%
11 RES. TOTAL	\$375,490.59	\$344,991.	8.84%	\$397,500.	\$275,000.	44.55%	90	108	-16.67%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$193,000.	\$248,000.	-22.18%	\$170,000.	\$203,000.	-16.26%	122	152	-19.74%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$148,612.50	\$78,885.50	88.39%	\$142,500.	\$54,927.50	159.43%	115	155	-25.81%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$160,718.18	\$117,911.92	36.30%	\$157,500.	\$91,500.	72.13%	117	154	-24.03%
19 Business	\$0.	\$346,666.65	0.00%	\$0.	\$1,000,000.	0.00%	0	117	0.00%
20 Commercial	\$229,000.	\$701,000.	-67.33%	\$229,000.	\$701,000.	-67.33%	517	175	195.43%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$30,486.50	\$0.	0.00%	\$30,486.50	\$0.	0.00%	52	0	0.00%
23 IC&I TOTAL	\$129,743.25	\$435,250.	-70.19%	\$129,743.25	\$362,000.	-64.16%	284	131	116.79%
24 GRAND TOTAL	\$335,293.53	\$309,005.	8.51%	\$336,000.	\$242,750.	38.41%	100	118	-15.25%