

Central Zone Monthly Statistics

January 2008

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2008						
Month = January						
Area = Central Zone						
1 Units Listed	968	831	16.49%	968	831	16.49%
2 Units Sold	322	353	-8.78%	322	353	-8.78%
3 Sales Volume	\$131,492,192.	\$125,344,744.	4.90%	\$131,492,192.	\$125,344,744.	4.90%
4 List/Sell Ratio	95.86%	96.26%		95.86%	96.26%	
5 Days to Sell	83	84	-1.19%	83	84	-1.19%
6 Active Listings	3128	2615	19.62%			
Area = North Zone						
1 Units Listed	367	250	46.80%	367	250	46.80%
2 Units Sold	117	143	-18.18%	117	143	-18.18%
3 Sales Volume	\$41,834,252.	\$41,023,428.	1.98%	\$41,834,252.	\$41,023,428.	1.98%
4 List/Sell Ratio	95.23%	96.12%		95.23%	96.12%	
5 Days to Sell	106	100	6.00%	106	100	6.00%
6 Active Listings	1456	1304	11.66%			
Area = Shuswap Zone						
1 Units Listed	238	133	78.95%	238	133	78.95%
2 Units Sold	71	72	-1.39%	71	72	-1.39%
3 Sales Volume	\$23,805,842.	\$22,248,360.	7.00%	\$23,805,842.	\$22,248,360.	7.00%
4 List/Sell Ratio	96.42%	94.52%		96.42%	94.52%	
5 Days to Sell	100	118	-15.25%	100	118	-15.25%
6 Active Listings	928	717	29.43%			
Area = Grand Total						
1 Units Listed	1573	1214	29.57%	1573	1214	29.57%
2 Units Sold	510	568	-10.21%	510	568	-10.21%
3 Sales Volume	\$197,132,288.	\$188,616,544.	4.51%	\$197,132,288.	\$188,616,544.	4.51%
4 List/Sell Ratio	95.79%	96.00%		95.79%	96.00%	
5 Days to Sell	91	92	-1.09%	91	92	-1.09%
6 Active Listings	5512	4636	18.90%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	322	\$131,492,192.	144	\$69,665,000.
Last Month	282	\$112,265,568.	115	\$57,192,024.
This Month Last Year	353	\$125,344,744.	172	\$75,898,304.

Description	Total Listings Taken	Inventory
This Month	968	3128
Last Month	555	2948
This Month Last Year	831	2615

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2008		
Month = 1		
Area = CO		
7	Ratio of Sales vs. Inventory	10.29%
8	Condo/Apt -- Sales	70
9	Condo/Apt -- New Listings	248
10	Condo/Apt -- Current Inventory	759
11	Condo/Apt -- Sell/Inv. Ratio	9.22%
12	Condo/Apt -- Days to Sell	60
13	Condo/Townhouse -- Sales	37
14	Condo/Townhouse -- New Listings	106
15	Condo/Townhouse -- Current Inventory	285
16	Condo/Townhouse -- Sell/Inv. Ratio	12.98%
17	Condo/Townhouse -- Days to Sell	62
18	Lots -- Sales	6
19	Lots -- New Listings	67
20	Lots -- Current Inventory	369
21	Lots -- Sell/Inv. Ratio	1.63%
22	Lots -- Days to Sell	174
23	Residential -- Sales	144
24	Residential -- New Listings	349
25	Residential -- Current Inventory	933
26	Residential -- Sell/Inv. Ratio	15.43%
27	Residential -- Days to Sell	80
28	Average House Price	\$483,784.71
29	Median House Price	\$462,500.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	28	25	12.00%	28	25	12.00%	133	99	34.34%
2 Duplex	16	21	-23.81%	16	21	-23.81%	50	47	6.38%
3 Mobile Home	47	28	67.86%	47	28	67.86%	126	89	41.57%
4 Recreational	17	11	54.55%	17	11	54.55%	65	58	12.07%
5 Residential	349	304	14.80%	349	304	14.80%	933	767	21.64%
6 Residential WF	12	11	9.09%	12	11	9.09%	41	35	17.14%
7 3/4-Plex	4	0	0.00%	4	0	0.00%	7	5	40.00%
8 Timeshare	1	3	-66.67%	1	3	-66.67%	10	10	0.00%
9 Apartment	248	166	49.40%	248	166	49.40%	759	483	57.14%
10 Townhouse	106	82	29.27%	106	82	29.27%	285	202	41.09%
11 RES. TOTAL	828	651	27.19%	828	651	27.19%	2409	1795	34.21%
12 FARMS	12	6	100.00%	12	6	100.00%	49	44	11.36%
13 MULTIFAMILY	2	0	0.00%	2	0	0.00%	4	5	-20.00%
14 Acreage	9	24	-62.50%	9	24	-62.50%	58	71	-18.31%
15 Acreage WF	0	1	-100.00%	0	1	-100.00%	10	8	25.00%
16 Lots	54	94	-42.55%	54	94	-42.55%	291	355	-18.03%
17 Lots WF	4	5	-20.00%	4	5	-20.00%	10	10	0.00%
18 LOTS TOTAL	67	124	-45.97%	67	124	-45.97%	369	444	-16.89%
19 Business	15	11	36.36%	15	11	36.36%	72	70	2.86%
20 Commercial	9	4	125.00%	9	4	125.00%	37	44	-15.91%
21 Land	17	1	1600.00%	17	1	1600.00%	71	67	5.97%
22 Leases	18	34	-47.06%	18	34	-47.06%	117	146	-19.86%
23 IC&I TOTAL	59	50	18.00%	59	50	18.00%	297	327	-9.17%
24 GRAND TOTAL	968	831	16.49%	968	831	16.49%	3128	2615	19.62%

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Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	8	3	166.67%	\$6,395,500.	\$2,401,800.	166.28%	93.71%	93.22%
2 Duplex	9	11	-18.18%	\$3,408,500.	\$3,549,900.	-3.98%	95.38%	97.57%
3 Mobile Home	21	12	75.00%	\$2,115,900.	\$1,229,300.	72.12%	89.89%	92.46%
4 Recreational	2	3	-33.33%	\$501,500.	\$825,000.	-39.21%	93.37%	123.01%
5 Residential	144	172	-16.28%	\$69,665,000.	\$75,898,304.	-8.21%	96.81%	96.42%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	1	-100.00%	\$0.	\$9,000.	0.00%	0.00%	100.00%
9 Apartment	70	78	-10.26%	\$21,035,568.	\$18,046,350.	16.56%	96.80%	96.08%
10 Townhouse	37	40	-7.50%	\$14,074,000.	\$13,563,300.	3.77%	97.31%	97.02%
11 RES. TOTAL	291	320	-9.06%	\$117,195,968.	\$115,522,952.	1.45%	96.22%	96.53%
12 FARMS	2	0	0.00%	\$2,550,000.	\$0.	0.00%	89.90%	0.00%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$2,675,000.	0.00%	0.00%	97.27%
14 Acreage	1	2	-50.00%	\$195,000.	\$884,000.	-77.94%	92.90%	96.60%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	5	11	-54.55%	\$680,000.	\$1,796,540.	-62.15%	92.85%	97.66%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	6	13	-53.85%	\$875,000.	\$2,680,540.	-67.36%	92.86%	97.50%
19 Business	3	2	50.00%	\$405,000.	\$85,000.	376.47%	81.18%	59.97%
20 Commercial	5	4	25.00%	\$3,276,885.	\$2,761,500.	18.66%	90.89%	92.70%
21 Land	7	1	600.00%	\$6,485,000.	\$855,000.	658.48%	95.52%	79.53%
22 Leases	8	12	-33.33%	\$704,336.37	\$764,756.43	-7.90%	90.50%	0.00%
23 IC&I TOTAL	23	19	21.05%	\$10,871,221.	\$4,466,256.50	143.41%	91.07%	81.46%
24 GRAND TOTAL	322	353	-8.78%	\$131,492,192.	\$125,344,744.	4.90%	95.86%	96.26%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	8	3	166.67%	\$6,395,500.	\$2,401,800.	166.28%	93.71%	93.22%
2 Duplex	9	11	-18.18%	\$3,408,500.	\$3,549,900.	-3.98%	95.38%	97.57%
3 Mobile Home	21	12	75.00%	\$2,115,900.	\$1,229,300.	72.12%	89.89%	92.46%
4 Recreational	2	3	-33.33%	\$501,500.	\$825,000.	-39.21%	93.37%	123.01%
5 Residential	144	172	-16.28%	\$69,665,000.	\$75,898,304.	-8.21%	96.81%	96.42%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	1	-100.00%	\$0.	\$9,000.	0.00%	0.00%	100.00%
9 Apartment	70	78	-10.26%	\$21,035,568.	\$18,046,350.	16.56%	96.80%	96.08%
10 Townhouse	37	40	-7.50%	\$14,074,000.	\$13,563,300.	3.77%	97.31%	97.02%
11 RES. TOTAL	291	320	-9.06%	\$117,195,968.	\$115,522,952.	1.45%	96.22%	96.53%
12 FARMS	2	0	0.00%	\$2,550,000.	\$0.	0.00%	89.90%	0.00%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$2,675,000.	0.00%	0.00%	97.27%
14 Acreage	1	2	-50.00%	\$195,000.	\$884,000.	-77.94%	92.90%	96.60%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	5	11	-54.55%	\$680,000.	\$1,796,540.	-62.15%	92.85%	97.66%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	6	13	-53.85%	\$875,000.	\$2,680,540.	-67.36%	92.86%	97.50%
19 Business	3	2	50.00%	\$405,000.	\$85,000.	376.47%	81.18%	59.97%
20 Commercial	5	4	25.00%	\$3,276,885.	\$2,761,500.	18.66%	90.89%	92.70%
21 Land	7	1	600.00%	\$6,485,000.	\$855,000.	658.48%	95.52%	79.53%
22 Leases	8	12	-33.33%	\$704,336.37	\$764,756.43	-7.90%	90.50%	0.00%
23 IC&I TOTAL	23	19	21.05%	\$10,871,221.	\$4,466,256.50	143.41%	91.07%	81.46%
24 GRAND TOTAL	322	353	-8.78%	\$131,492,192.	\$125,344,744.	4.90%	95.86%	96.26%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$799,437.50	\$800,600.	-0.15%	\$768,500.	\$839,000.	-8.40%	77	69	11.59%
2 Duplex	\$378,722.21	\$322,718.18	17.35%	\$321,000.	\$282,000.	13.83%	48	59	-18.64%
3 Mobile Home	\$100,757.14	\$102,441.66	-1.64%	\$92,000.	\$91,000.	1.10%	76	34	123.53%
4 Recreational	\$250,750.	\$275,000.	-8.82%	\$250,750.	\$297,000.	-15.57%	183	141	29.79%
5 Residential	\$483,784.71	\$441,269.18	9.63%	\$462,500.	\$408,500.	13.22%	80	79	1.27%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$9,000.	0.00%	\$0.	\$9,000.	0.00%	0	147	0.00%
9 Apartment	\$300,508.09	\$231,363.46	29.89%	\$262,500.	\$215,000.	22.09%	60	74	-18.92%
10 Townhouse	\$380,378.37	\$339,082.50	12.18%	\$347,500.	\$310,000.	12.10%	62	71	-12.68%
11 RES. TOTAL	\$402,735.28	\$361,009.21	11.56%	\$395,000.	\$341,250.	15.75%	72	75	-4.00%
12 FARMS	\$1,275,000.	\$0.	0.00%	\$1,275,000.	\$0.	0.00%	101	0	0.00%
13 MULTIFAMILY	\$0.	\$2,675,000.	0.00%	\$0.	\$2,675,000.	0.00%	0	68	0.00%
14 Acreage	\$195,000.	\$442,000.	-55.88%	\$195,000.	\$442,000.	-55.88%	117	77	51.95%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$136,000.	\$163,321.81	-16.73%	\$160,000.	\$156,000.	2.56%	186	88	111.36%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$145,833.32	\$206,195.39	-29.27%	\$165,000.	\$166,000.	-0.60%	174	86	102.33%
19 Business	\$135,000.	\$42,500.	217.65%	\$150,000.	\$42,500.	252.94%	123	193	-36.27%
20 Commercial	\$655,377.	\$690,375.	-5.07%	\$599,000.	\$218,250.	174.46%	151	162	-6.79%
21 Land	\$926,428.56	\$855,000.	8.35%	\$950,000.	\$855,000.	11.11%	312	219	42.47%
22 Leases	\$88,042.04	\$63,729.70	38.15%	\$72,129.89	\$3,047.47	2266.87%	148	267	-44.57%
23 IC&I TOTAL	\$472,661.81	\$235,066.12	101.08%	\$185,781.25	\$98,931.25	87.79%	195	234	-16.67%
24 GRAND TOTAL	\$408,360.84	\$355,084.28	15.00%	\$387,500.	\$334,500.	15.84%	83	84	-1.19%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$799,437.50	\$800,600.	-0.15%	\$768,500.	\$839,000.	-8.40%	77	69	11.59%
2 Duplex	\$378,722.21	\$322,718.18	17.35%	\$321,000.	\$282,000.	13.83%	48	59	-18.64%
3 Mobile Home	\$100,757.14	\$102,441.66	-1.64%	\$92,000.	\$91,000.	1.10%	76	34	123.53%
4 Recreational	\$250,750.	\$275,000.	-8.82%	\$250,750.	\$297,000.	-15.57%	183	141	29.79%
5 Residential	\$483,784.71	\$441,269.18	9.63%	\$462,500.	\$408,500.	13.22%	80	79	1.27%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$9,000.	0.00%	\$0.	\$9,000.	0.00%	0	147	0.00%
9 Apartment	\$300,508.09	\$231,363.46	29.89%	\$262,500.	\$215,000.	22.09%	60	74	-18.92%
10 Townhouse	\$380,378.37	\$339,082.50	12.18%	\$347,500.	\$310,000.	12.10%	62	71	-12.68%
11 RES. TOTAL	\$402,735.28	\$361,009.21	11.56%	\$395,000.	\$341,250.	15.75%	72	75	-4.00%
12 FARMS	\$1,275,000.	\$0.	0.00%	\$1,275,000.	\$0.	0.00%	101	0	0.00%
13 MULTIFAMILY	\$0.	\$2,675,000.	0.00%	\$0.	\$2,675,000.	0.00%	0	68	0.00%
14 Acreage	\$195,000.	\$442,000.	-55.88%	\$195,000.	\$442,000.	-55.88%	117	77	51.95%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$136,000.	\$163,321.81	-16.73%	\$160,000.	\$156,000.	2.56%	186	88	111.36%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$145,833.32	\$206,195.39	-29.27%	\$165,000.	\$166,000.	-0.60%	174	86	102.33%
19 Business	\$135,000.	\$42,500.	217.65%	\$85,000.	\$42,500.	100.00%	123	193	-36.27%
20 Commercial	\$655,377.	\$690,375.	-5.07%	\$138,000.	\$546,000.	-74.73%	151	162	-6.79%
21 Land	\$926,428.56	\$855,000.	8.35%	\$975,000.	\$855,000.	14.04%	312	219	42.47%
22 Leases	\$88,042.04	\$63,729.70	38.15%	\$72,129.89	\$2,700.	2571.48%	148	267	-44.57%
23 IC&I TOTAL	\$472,661.81	\$235,066.12	101.08%	\$185,781.25	\$98,931.25	87.79%	195	234	-16.67%
24 GRAND TOTAL	\$408,360.84	\$355,084.28	15.00%	\$387,500.	\$334,500.	15.84%	83	84	-1.19%

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