

**Central Okanagan Monthly Statistics
January 2015**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	721	762	-5.38%	721	762	-5.38%
2 Units Sold	216	232	-6.90%	216	232	-6.90%
3 Sales Volume	\$84,378,550	\$89,761,845	-6.00%	\$84,378,550	\$89,761,845	-6.00%
4 List/Sell Ratio	95.63%	95.69%		95.63%	95.69%	
5 Days to Sell	120	141	-14.66%	120	141	-14.66%
6 Active Listings	2,919	3,424	-14.75%			
Area = North Okanagan						
1 Units Listed	235	295	-20.34%	235	295	-20.34%
2 Units Sold	84	118	-28.81%	84	118	-28.81%
3 Sales Volume	\$24,937,647	\$36,472,043	-31.63%	\$24,937,647	\$36,472,043	-31.63%
4 List/Sell Ratio	95.93%	94.04%		95.93%	94.04%	
5 Days to Sell	123	126	-2.09%	123	126	-2.09%
6 Active Listings	1,655	1,764	-6.18%			
Area = Shuswap / Revels						
1 Units Listed	111	144	-22.92%	111	144	-22.92%
2 Units Sold	34	44	-22.73%	34	44	-22.73%
3 Sales Volume	\$10,482,153	\$9,607,241	9.11%	\$10,482,153	\$9,607,241	9.11%
4 List/Sell Ratio	96.25%	95.55%		96.25%	95.55%	
5 Days to Sell	176	197	-11.00%	176	197	-11.00%
6 Active Listings	1,132	1,345	-15.84%			
Area = Grand Total						
1 Units Listed	1,067	1,201	-11.16%	1,067	1,201	-11.16%
2 Units Sold	334	394	-15.23%	334	394	-15.23%
3 Sales Volume	\$119,798,350	\$135,841,128	-11.81%	\$119,798,350	\$135,841,128	-11.81%
4 List/Sell Ratio	95.75%	95.23%		95.75%	95.23%	
5 Days to Sell	126	143	-11.27%	126	143	-11.27%
6 Active Listings	5,706	6,533	-12.66%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2015

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	216	\$84,378,550	88	\$42,955,588
Last Month	311	\$127,439,354		
This Month Last Year	232	\$89,761,845	105	\$47,215,811

Description	Total Listings Taken	Inventory
This Month	721	2,919
Last Month	346	2,657
This Month Last Year	762	3,424

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Central Okanagan Statistics -- January 2015

Quick Summary Part 2

Condo/Apt

Sales	38
New Listings	144
Current Inventory	470
Sell/Inv. Ratio	8.09%
Days to Sell	110
Average Price	\$226,470
Median Price	\$203,750

Condo/Townhouse

Sales	40
New Listings	86
Current Inventory	317
Sell/Inv. Ratio	12.62%
Days to Sell	119
Average Price	\$345,128
Median Price	\$331,500

Lots

Sales	11
New Listings	60
Current Inventory	391
Sell/Inv. Ratio	2.81%
Days to Sell	226
Average Price	\$176,491
Median Price	\$189,999

Residential

Sales	88
New Listings	272
Current Inventory	867
Sell/Inv. Ratio	10.15%
Days to Sell	89
Average Price	\$488,132
Median Price	\$462,500
Ratio of Sales vs Inventory	10.20%

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Central Okanagan Statistics -- January 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	26	29	-10.34%	26	29	-10.34	188	181	3.87
Duplex	12	11	9.09%	12	11	9.09	32	38	-15.79
Mobile Home	30	34	-11.76%	30	34	-11.76	122	160	-23.75
Recreational	2	4	-50.00%	2	4	-50.00	21	29	-27.59
Residential	272	284	-4.23%	272	284	-4.23	867	985	-11.98
Residential WF	8	12	-33.33%	8	12	-33.33	65	85	-23.53
3/4-Plex	2	3	-33.33%	2	3	-33.33	7	8	-12.50
Timeshare	0	0	0.00%	0	0	0.00		3	
Apartment	144	146	-1.37%	144	146	-1.37	470	623	-24.56
Townhouse	86	90	-4.44%	86	90	-4.44	317	372	-14.78
RES TOTAL	582	613.00	-5.06%	582	613	-5.06%	2,089	2,484	-15.90
FARMS	5	8	-37.50%	5	8	-37.50	51	55	-7.27
MULTIFAMILY	2	0	0.00%	2	0	0.00	9	13	-30.77
Acreage	14	12	16.67%	14	12	16.67	81	101	-19.80
Acreage WF	1	3	-66.67%	1	3	-66.67	13	25	-48.00
Lots	45	54	-16.67%	45	54	-16.67	284	335	-15.22
Lots WF	0	2	-100.00%	0	2	-100.00	13	21	-38.10
LOTS TOTAL	60	71.00	-15.49%	60	71	-15.49%	391	482	-18.88
Business	11	13	-15.38%	11	13	-15.38	60	57	5.26
Commercial	48	48	0.00%	48	48	0.00	248	266	-6.77
Land	12	9	33.33%	12	9	33.33	71	65	9.23
COMM TOTAL	71	70.00	1.43%	71	70	1.43%	379	388	-2.32
GRAND TOTAL	720	762	-5.51%	720	762	-5.51%	2,919	3,422	-14.70

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Central Okanagan Statistics -- January 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	5	3	66.67%	\$4,496,700	\$3,241,000	38.74%	94.82%	84.29%
Duplex	6	7	-14.29%	\$2,156,523	\$2,224,000	-3.03%	95.27%	95.71%
Mobile Home	14	9	55.56%	\$1,235,350	\$626,499	97.18%	92.33%	90.48%
Recreational	1	0	0.00%	\$320,000	\$0	0.00%	98.46%	0.00%
Residential	88	105	-16.19%	\$42,955,588	\$47,215,811	-9.02%	97.17%	97.18%
Residential WF	2	1	100.00%	\$3,595,000	\$2,275,000	58.02%	92.82%	91.18%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	1	-100.00%	\$0	\$47,000	-100.00%	0.00%	96.41%
Apartment	38	34	11.76%	\$8,605,850	\$7,136,200	20.59%	96.28%	95.54%
Townhouse	40	44	-9.09%	\$13,805,100	\$14,912,682	-7.43%	97.69%	97.52%
RES TOTAL	194	204	-4.90%	\$77,170,111	\$77,678,192	-0.65%	96.68%	96.20%
FARMS	0	2	-100.00%	\$0	\$3,100,000	-100.00%	0.00%	97.06%
MULTIFAMILY	1	0	0.00%	\$1,335,000	\$0	0.00%	93.68%	0.00%
Acreage	0	4	-100.00%	\$0	\$5,205,000	-100.00%	0.00%	89.16%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	13	-15.38%	\$1,941,397	\$2,138,200	-9.20%	93.35%	92.74%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	17	-35.29%	\$1,941,397	\$7,343,200	-73.56%	93.35%	90.17%
Business	0	1	-100.00%	\$0	\$150,000	-100.00%	0.00%	60.02%
Commercial	9	8	12.50%	\$3,800,041	\$1,490,452	154.96%	79.63%	101.73%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	9	9	0.00%	\$3,800,041	\$1,640,452	131.65%	79.63%	95.66%
GRAND TOTAL	215	232	-7.33%	\$84,246,550	\$89,761,845	-6.14%	95.63%	95.69%

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Central Okanagan Statistics -- January 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	5	3	66.67%	\$4,496,700	\$3,241,000	38.74%	94.82%	84.29%
Duplex	6	7	-14.29%	\$2,156,523	\$2,224,000	-3.03%	95.27%	95.71%
Mobile Home	14	9	55.56%	\$1,235,350	\$626,499	97.18%	92.33%	90.48%
Recreational	1	0	0.00%	\$320,000	\$0	0.00%	98.46%	0.00%
Residential	88	105	-16.19%	\$42,955,588	\$47,215,811	-9.02%	97.17%	97.18%
Residential WF	2	1	100.00%	\$3,595,000	\$2,275,000	58.02%	92.82%	91.18%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	1	-100.00%	\$0	\$47,000	-100.00%	0.00%	96.41%
Apartment	38	34	11.76%	\$8,605,850	\$7,136,200	20.59%	96.28%	95.54%
Townhouse	40	44	-9.09%	\$13,805,100	\$14,912,682	-7.43%	97.69%	97.52%
RES TOTAL	194	204	-4.90%	\$77,170,111	\$77,678,192	-0.65%	96.68%	96.20%
FARMS	0	2	-100.00%	\$0	\$3,100,000	-100.00%	0.00%	97.06%
MULTIFAMILY	1	0	0.00%	\$1,335,000	\$0	0.00%	93.68%	0.00%
Acreage	0	4	-100.00%	\$0	\$5,205,000	-100.00%	0.00%	89.16%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	13	-15.38%	\$1,941,397	\$2,138,200	-9.20%	93.35%	92.74%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	17	-35.29%	\$1,941,397	\$7,343,200	-73.56%	93.35%	90.17%
Business	0	1	-100.00%	\$0	\$150,000	-100.00%	0.00%	60.02%
Commercial	9	8	12.50%	\$3,800,041	\$1,490,452	154.96%	79.63%	101.73%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	9	9	0.00%	\$3,800,041	\$1,640,452	131.65%	79.63%	95.66%
GRAND TOTAL	215	232	-7.33%	\$84,246,550	\$89,761,845	-6.14%	95.63%	95.69%

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Central Okanagan Statistics -- January 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$899,340	\$1,080,333	-16.75%	\$880,000	\$999,000	-11.91%	205	251	-18.36%
Duplex	\$359,421	\$317,714	13.13%	\$335,762	\$310,000	8.31%	102	94	8.32%
Mobile Home	\$88,239	\$69,611	26.76%	\$77,975	\$74,500	4.66%	98	140	-30.42%
Recreational	\$320,000			\$320,000			205		
Residential	\$488,132	\$449,674	8.55%	\$462,500	\$432,500	6.94%	89	102	-12.02%
Residential WF	\$1,797,500	\$2,275,000	-20.99%	\$1,797,500	\$2,275,000	-20.99%	105	282	-62.94%
3/4-Plex									
Timeshare		\$47,000			\$47,000			308	
Apartment	\$226,470	\$209,888	7.90%	\$203,750	\$202,500	0.62%	110	112	-1.70%
Townhouse	\$345,128	\$338,925	1.83%	\$331,500	\$354,500	-6.49%	119	151	-21.28%
RES TOTAL	\$397,784	\$380,775	4.47%	\$372,950	\$365,000	2.18%	104	119	-12.81%
FARMS		\$1,550,000			\$1,550,000			297	
MULTIFAMILY	\$1,335,000			\$1,335,000			108		
Acreage		\$1,301,250			\$485,000			447	
Acreage WF									
Lots	\$176,491	\$164,477	7.30%	\$189,999	\$175,000	8.57%	226	333	-32.04%
Lots WF									
LOTS TOTAL	\$176,491	\$431,953	-59.14%	\$189,999	\$180,000	5.56%	226	360	-37.14%
Business		\$150,000			\$150,000			95	
Commercial	\$422,227	\$186,307	126.63%	\$10	\$14	-25.45%	303	184	64.56%
Land									
COMM TOTAL	\$422,227	\$182,272	131.65%	\$10	\$17	-39.71%	303	174	73.92%
GRAND TOTAL	\$391,844	\$386,905	1.28%	\$359,900	\$345,554	4.15%	119	141	-15.62%

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Central Okanagan Statistics -- January 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$899,340	\$1,080,333	-16.75%	\$880,000	\$999,000	-11.91%	205	251	-18.36%
Duplex	\$359,421	\$317,714	13.13%	\$335,762	\$310,000	8.31%	102	94	8.32%
Mobile Home	\$88,239	\$69,611	26.76%	\$77,975	\$74,500	4.66%	98	140	-30.42%
Recreational	\$320,000			\$320,000			205		
Residential	\$488,132	\$449,674	8.55%	\$462,500	\$432,500	6.94%	89	102	-12.02%
Residential WF	\$1,797,500	\$2,275,000	-20.99%	\$1,797,500	\$2,275,000	-20.99%	105	282	-62.94%
3/4-Plex									
Timeshare		\$47,000			\$47,000			308	
Apartment	\$226,470	\$209,888	7.90%	\$203,750	\$202,500	0.62%	110	112	-1.70%
Townhouse	\$345,128	\$338,925	1.83%	\$331,500	\$354,500	-6.49%	119	151	-21.28%
RES TOTAL	\$397,784	\$380,775	4.47%	\$372,950	\$365,000	2.18%	104	119	-12.81%
FARMS		\$1,550,000			\$1,550,000			297	
MULTIFAMILY	\$1,335,000			\$1,335,000			108		
Acreage		\$1,301,250			\$485,000			447	
Acreage WF									
Lots	\$176,491	\$164,477	7.30%	\$189,999	\$175,000	8.57%	226	333	-32.04%
Lots WF									
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Business		\$150,000			\$150,000			95	
Commercial	\$422,227	\$186,307	126.63%	\$10	\$14	-25.45%	303	184	64.56%
Land									
COMM TOTAL	\$422,227	\$182,272	131.65%	\$10	\$17	-39.71%	303	174	73.92%
GRAND TOTAL	\$391,844	\$386,905	1.28%	\$359,900	\$345,554	4.15%	119	141	-15.62%

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