

Central Zone Monthly Statistics

January 2009

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2009						
Month = January						
Area = Central Zone						
1 Units Listed	881	968	-8.99%	881	968	-8.99%
2 Units Sold	114	322	-64.60%	114	322	-64.60%
3 Sales Volume	\$38,960,040.	\$132,250,688.	-70.54%	\$38,960,040.	\$132,250,688.	-70.54%
4 List/Sell Ratio	86.08%	95.88%		86.08%	95.88%	
5 Days to Sell	104	83	25.30%	104	83	25.30%
6 Active Listings	4648	3128	48.59%			
Area = North Zone						
1 Units Listed	264	366	-27.87%	264	366	-27.87%
2 Units Sold	52	120	-56.67%	52	120	-56.67%
3 Sales Volume	\$16,691,990.	\$42,292,004.	-60.53%	\$16,691,990.	\$42,292,004.	-60.53%
4 List/Sell Ratio	85.43%	95.33%		85.43%	95.33%	
5 Days to Sell	145	107	35.51%	145	107	35.51%
6 Active Listings	2041	1456	40.18%			
Area = Shuswap Zone						
1 Units Listed	110	203	-45.81%	110	203	-45.81%
2 Units Sold	21	51	-58.82%	21	51	-58.82%
3 Sales Volume	\$5,980,000.	\$15,274,612.	-60.85%	\$5,980,000.	\$15,274,612.	-60.85%
4 List/Sell Ratio	78.31%	95.16%		78.31%	95.16%	
5 Days to Sell	167	88	89.77%	167	88	89.77%
6 Active Listings	1213	928	30.71%			
Area = Grand Total						
1 Units Listed	1255	1537	-18.35%	1255	1537	-18.35%
2 Units Sold	187	493	-62.07%	187	493	-62.07%
3 Sales Volume	\$61,632,032.	\$189,817,296.	-67.53%	\$61,632,032.	\$189,817,296.	-67.53%
4 List/Sell Ratio	85.00%	95.67%		85.00%	95.67%	
5 Days to Sell	122	89	37.08%	122	89	37.08%
6 Active Listings	7902	5512	43.36%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	114	\$38,960,040.	55	\$22,637,556.
Last Month	121	\$48,835,116.	66	\$32,101,068.
This Month Last Year	322	\$132,250,688.	145	\$70,201,000.

Description	Total Listings Taken	Inventory
This Month	881	4648
Last Month	665	4740
This Month Last Year	968	3128

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2009		
Month = 1		
Area = CO		
7	Ratio of Sales vs. Inventory	2.45%
8	Condo/Apt -- Sales	28
9	Condo/Apt -- New Listings	194
10	Condo/Apt -- Current Inventory	1045
11	Condo/Apt -- Sell/Inv. Ratio	2.68%
12	Condo/Apt -- Days to Sell	107
13	Condo/Townhouse -- Sales	13
14	Condo/Townhouse -- New Listings	98
15	Condo/Townhouse -- Current Inventory	508
16	Condo/Townhouse -- Sell/Inv. Ratio	2.56%
17	Condo/Townhouse -- Days to Sell	113
18	Lots -- Sales	1
19	Lots -- New Listings	74
20	Lots -- Current Inventory	616
21	Lots -- Sell/Inv. Ratio	0.16%
22	Lots -- Days to Sell	254
23	Residential -- Sales	55
24	Residential -- New Listings	353
25	Residential -- Current Inventory	1508
26	Residential -- Sell/Inv. Ratio	3.65%
27	Residential -- Days to Sell	94
28	Average House Price	\$411,591.90
29	Median House Price	\$395,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	24	28	-14.29%	24	28	-14.29%	170	133	27.82%
2 Duplex	18	15	20.00%	18	15	20.00%	74	50	48.00%
3 Mobile Home	35	49	-28.57%	35	49	-28.57%	146	126	15.87%
4 Recreational	4	11	-63.64%	4	11	-63.64%	35	65	-46.15%
5 Residential	353	348	1.44%	353	348	1.44%	1508	933	61.63%
6 Residential WF	8	11	-27.27%	8	11	-27.27%	72	41	75.61%
7 3/4-Plex	3	3	0.00%	3	3	0.00%	12	7	71.43%
8 Timeshare	2	1	100.00%	2	1	100.00%	8	10	-20.00%
9 Apartment	194	255	-23.92%	194	255	-23.92%	1045	759	37.68%
10 Townhouse	98	107	-8.41%	98	107	-8.41%	508	285	78.25%
11 RES. TOTAL	739	828	-10.75%	739	828	-10.75%	3578	2409	48.53%
12 FARMS	13	12	8.33%	13	12	8.33%	72	49	46.94%
13 MULTIFAMILY	3	2	50.00%	3	2	50.00%	9	4	125.00%
14 Acreage	11	9	22.22%	11	9	22.22%	93	58	60.34%
15 Acreage WF	0	0	0.00%	0	0	0.00%	15	10	50.00%
16 Lots	63	53	18.87%	63	53	18.87%	492	291	69.07%
17 Lots WF	0	4	-100.00%	0	4	-100.00%	16	10	60.00%
18 LOTS TOTAL	74	66	12.12%	74	66	12.12%	616	369	66.94%
19 Business	4	14	-71.43%	4	14	-71.43%	64	72	-11.11%
20 Commercial	4	10	-60.00%	4	10	-60.00%	91	37	145.95%
21 Land	13	17	-23.53%	13	17	-23.53%	64	71	-9.86%
22 Leases	31	18	72.22%	31	18	72.22%	154	117	31.62%
23 IC&I TOTAL	52	59	-11.86%	52	59	-11.86%	373	297	25.59%
24 GRAND TOTAL	881	968	-8.99%	881	968	-8.99%	4648	3128	48.59%

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Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	3	8	-62.50%	\$1,554,000.	\$6,378,000.	-75.63%	92.31%	95.47%
2 Duplex	2	9	-77.78%	\$525,000.	\$3,408,500.	-84.60%	92.39%	95.38%
3 Mobile Home	8	21	-61.90%	\$784,900.	\$2,115,900.	-62.90%	81.92%	89.89%
4 Recreational	1	2	-50.00%	\$460,000.	\$501,500.	-8.28%	95.04%	93.37%
5 Residential	55	145	-62.07%	\$22,637,556.	\$70,201,000.	-67.75%	85.53%	96.81%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	28	70	-60.00%	\$7,093,078.	\$21,035,568.	-66.28%	85.98%	96.80%
10 Townhouse	13	37	-64.86%	\$4,690,900.	\$14,074,000.	-66.67%	89.50%	97.31%
11 RES. TOTAL	110	292	-62.33%	\$37,745,432.	\$117,714,464.	-67.93%	86.25%	96.27%
12 FARMS	0	1	-100.00%	\$0.	\$1,825,000.	0.00%	0.00%	83.14%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	1	2	-50.00%	\$675,000.	\$1,345,000.	-49.81%	67.83%	92.45%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	0	4	-100.00%	\$0.	\$495,000.	0.00%	0.00%	91.73%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	1	6	-83.33%	\$675,000.	\$1,840,000.	-63.32%	67.83%	91.97%
19 Business	0	3	-100.00%	\$0.	\$405,000.	0.00%	0.00%	81.18%
20 Commercial	0	5	-100.00%	\$0.	\$3,276,885.	0.00%	0.00%	90.89%
21 Land	0	7	-100.00%	\$0.	\$6,485,000.	0.00%	0.00%	95.52%
22 Leases	3	8	-62.50%	\$539,607.	\$704,336.37	-23.39%	0.00%	90.50%
23 IC&I TOTAL	3	23	-86.96%	\$539,607.	\$10,871,221.	-95.04%	0.00%	91.07%
24 GRAND TOTAL	114	322	-64.60%	\$38,960,040.	\$132,250,688.	-70.54%	86.08%	95.88%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	3	8	-62.50%	\$1,554,000.	\$6,378,000.	-75.63%	92.31%	95.47%
2 Duplex	2	9	-77.78%	\$525,000.	\$3,408,500.	-84.60%	92.39%	95.38%
3 Mobile Home	8	21	-61.90%	\$784,900.	\$2,115,900.	-62.90%	81.92%	89.89%
4 Recreational	1	2	-50.00%	\$460,000.	\$501,500.	-8.28%	95.04%	93.37%
5 Residential	55	145	-62.07%	\$22,637,556.	\$70,201,000.	-67.75%	85.53%	96.81%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	28	70	-60.00%	\$7,093,078.	\$21,035,568.	-66.28%	85.98%	96.80%
10 Townhouse	13	37	-64.86%	\$4,690,900.	\$14,074,000.	-66.67%	89.50%	97.31%
11 RES. TOTAL	110	292	-62.33%	\$37,745,432.	\$117,714,464.	-67.93%	86.25%	96.27%
12 FARMS	0	1	-100.00%	\$0.	\$1,825,000.	0.00%	0.00%	83.14%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	1	2	-50.00%	\$675,000.	\$1,345,000.	-49.81%	67.83%	92.45%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	0	4	-100.00%	\$0.	\$495,000.	0.00%	0.00%	91.73%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	1	6	-83.33%	\$675,000.	\$1,840,000.	-63.32%	67.83%	91.97%
19 Business	0	3	-100.00%	\$0.	\$405,000.	0.00%	0.00%	81.18%
20 Commercial	0	5	-100.00%	\$0.	\$3,276,885.	0.00%	0.00%	90.89%
21 Land	0	7	-100.00%	\$0.	\$6,485,000.	0.00%	0.00%	95.52%
22 Leases	3	8	-62.50%	\$539,607.	\$704,336.37	-23.39%	0.00%	90.50%
23 IC&I TOTAL	3	23	-86.96%	\$539,607.	\$10,871,221.	-95.04%	0.00%	91.07%
24 GRAND TOTAL	114	322	-64.60%	\$38,960,040.	\$132,250,688.	-70.54%	86.08%	95.88%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$518,000.	\$797,250.	-35.03%	\$600,000.	\$761,000.	-21.16%	48	76	-36.84%
2 Duplex	\$262,500.	\$378,722.21	-30.69%	\$262,500.	\$321,000.	-18.22%	152	48	216.67%
3 Mobile Home	\$98,112.50	\$100,757.14	-2.62%	\$63,500.	\$92,000.	-30.98%	99	76	30.26%
4 Recreational	\$460,000.	\$250,750.	83.45%	\$460,000.	\$250,750.	83.45%	421	183	130.05%
5 Residential	\$411,591.90	\$484,144.81	-14.99%	\$395,000.	\$465,000.	-15.05%	94	79	18.99%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$253,324.21	\$300,508.09	-15.70%	\$236,000.	\$262,500.	-10.10%	107	60	78.33%
10 Townhouse	\$360,838.46	\$380,378.37	-5.14%	\$309,900.	\$347,500.	-10.82%	113	62	82.26%
11 RES. TOTAL	\$343,140.31	\$403,131.75	-14.88%	\$330,000.	\$395,000.	-16.46%	102	72	41.67%
12 FARMS	\$0.	\$1,825,000.	0.00%	\$0.	\$1,825,000.	0.00%	0	190	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$675,000.	\$672,500.	0.37%	\$675,000.	\$672,500.	0.37%	254	94	170.21%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$0.	\$123,750.	0.00%	\$0.	\$128,000.	0.00%	0	212	0.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$675,000.	\$306,666.65	120.11%	\$675,000.	\$165,000.	309.09%	254	172	47.67%
19 Business	\$0.	\$135,000.	0.00%	\$0.	\$170,000.	0.00%	0	123	0.00%
20 Commercial	\$0.	\$655,377.	0.00%	\$0.	\$304,885.	0.00%	0	151	0.00%
21 Land	\$0.	\$926,428.56	0.00%	\$0.	\$975,000.	0.00%	0	312	0.00%
22 Leases	\$179,869.	\$88,042.04	104.30%	\$174,448.50	\$25,997.45	571.02%	93	148	-37.16%
23 IC&I TOTAL	\$179,869.	\$472,661.81	-61.95%	\$174,448.50	\$185,781.25	-6.10%	93	195	-52.31%
24 GRAND TOTAL	\$341,754.75	\$410,716.43	-16.79%	\$329,875.	\$389,500.	-15.31%	104	83	25.30%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$518,000.	\$797,250.	-35.03%	\$600,000.	\$761,000.	-21.16%	48	76	-36.84%
2 Duplex	\$262,500.	\$378,722.21	-30.69%	\$262,500.	\$321,000.	-18.22%	152	48	216.67%
3 Mobile Home	\$98,112.50	\$100,757.14	-2.62%	\$63,500.	\$92,000.	-30.98%	99	76	30.26%
4 Recreational	\$460,000.	\$250,750.	83.45%	\$460,000.	\$250,750.	83.45%	421	183	130.05%
5 Residential	\$411,591.90	\$484,144.81	-14.99%	\$395,000.	\$465,000.	-15.05%	94	79	18.99%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$253,324.21	\$300,508.09	-15.70%	\$236,000.	\$262,500.	-10.10%	107	60	78.33%
10 Townhouse	\$360,838.46	\$380,378.37	-5.14%	\$309,900.	\$347,500.	-10.82%	113	62	82.26%
11 RES. TOTAL	\$343,140.31	\$403,131.75	-14.88%	\$330,000.	\$395,000.	-16.46%	102	72	41.67%
12 FARMS	\$0.	\$1,825,000.	0.00%	\$0.	\$1,825,000.	0.00%	0	190	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$675,000.	\$672,500.	0.37%	\$675,000.	\$672,500.	0.37%	254	94	170.21%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$0.	\$123,750.	0.00%	\$0.	\$128,000.	0.00%	0	212	0.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$675,000.	\$306,666.65	120.11%	\$675,000.	\$165,000.	309.09%	254	172	47.67%
19 Business	\$0.	\$135,000.	0.00%	\$0.	\$170,000.	0.00%	0	123	0.00%
20 Commercial	\$0.	\$655,377.	0.00%	\$0.	\$304,885.	0.00%	0	151	0.00%
21 Land	\$0.	\$926,428.56	0.00%	\$0.	\$975,000.	0.00%	0	312	0.00%
22 Leases	\$179,869.	\$88,042.04	104.30%	\$150,988.50	\$25,997.45	480.78%	93	148	-37.16%
23 IC&I TOTAL	\$179,869.	\$472,661.81	-61.95%	\$174,448.50	\$185,781.25	-6.10%	93	195	-52.31%
24 GRAND TOTAL	\$341,754.75	\$410,716.43	-16.79%	\$329,875.	\$389,500.	-15.31%	104	83	25.30%

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