

Central Zone Monthly Statistics

March 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

<u>Description</u>	<u>Current Month This Year</u>	<u>Last Year</u>	<u>Increase</u>	<u>This YTD</u>	<u>Last YTD</u>	<u>Increase</u>
Year = 2007						
Month = March						
Area = Central Zone						
1 Units Listed	1042	898	16.04%	2797	2389	17.08%
2 Units Sold	642	573	12.04%	1438	1435	0.21%
3 Sales Volume	\$243,793,344.	\$190,170,912.	28.20%	\$548,372,288.	\$456,171,392.	20.21%
4 List/Sell Ratio	97.29%	97.30%		96.78%	97.07%	
5 Days to Sell	66	92	-28.26%	74	83	-10.84%
6 Active Listings	2858	2281	25.30%			
Area = North Zone						
1 Units Listed	462	397	16.37%	1029	1005	2.39%
2 Units Sold	226	233	-3.00%	535	595	-10.08%
3 Sales Volume	\$76,051,216.	\$61,880,968.	22.90%	\$165,463,424.	\$155,294,560.	6.55%
4 List/Sell Ratio	96.51%	96.66%		96.31%	96.48%	
5 Days to Sell	85	80	6.25%	93	86	8.14%
6 Active Listings	1413	1139	24.06%			
Area = Shuswap Zone						
1 Units Listed	264	208	26.92%	618	508	21.65%
2 Units Sold	137	98	39.80%	314	276	13.77%
3 Sales Volume	\$38,131,304.	\$19,879,716.	91.81%	\$87,455,776.	\$67,988,064.	28.63%
4 List/Sell Ratio	95.60%	95.79%		95.17%	95.71%	
5 Days to Sell	112	107	4.67%	124	129	-3.88%
6 Active Listings	848	767	10.56%			
Area = Grand Total						
1 Units Listed	1768	1503	17.63%	4444	3902	13.89%
2 Units Sold	1005	904	11.17%	2287	2306	-0.82%
3 Sales Volume	\$357,975,872.	\$271,931,584.	31.64%	\$801,291,456.	\$679,454,016.	17.93%
4 List/Sell Ratio	96.88%	96.96%		96.45%	96.75%	
5 Days to Sell	77	91	-15.38%	85	89	-4.49%
6 Active Listings	5119	4187	22.26%			
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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	642	\$243,793,344.	290	\$128,251,400.
Last Month	444	\$179,300,192.	200	\$90,356,536.
This Month Last Year	573	\$190,170,912.	261	\$97,616,064.

Description	Total Listings Taken	Inventory
This Month	1042	2858
Last Month	924	2867
This Month Last Year	898	2281

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 3	
Area = CO	
7 Ratio of Sales vs. Inventory	22.46%
8 Condo/Apt -- Sales	138
9 Condo/Apt -- New Listings	196
10 Condo/Apt -- Current Inventory	541
11 Condo/Apt -- Sell/Inv. Ratio	25.51%
12 Condo/Apt -- Days to Sell	59
13 Condo/Townhouse -- Sales	77
14 Condo/Townhouse -- New Listings	86
15 Condo/Townhouse -- Current Inventory	209
16 Condo/Townhouse -- Sell/Inv. Ratio	36.84%
17 Condo/Townhouse -- Days to Sell	71
18 Lots -- Sales	37
19 Lots -- New Listings	89
20 Lots -- Current Inventory	460
21 Lots -- Sell/Inv. Ratio	8.04%
22 Lots -- Days to Sell	114
23 Residential -- Sales	290
24 Residential -- New Listings	452
25 Residential -- Current Inventory	886
26 Residential -- Sell/Inv. Ratio	32.73%
27 Residential -- Days to Sell	54
28 Average House Price	\$442,246.21
29 Median House Price	\$400,500.

Comparative Activity -- Listing Information

<u>Description</u>	<u>LIST This Mo</u>	<u>This Mo Last Yr</u>	<u>Incr/Decr%</u>	<u>This YTD</u>	<u>Last YTD</u>	<u>Incr/Decr%</u>	<u>INVENT This Mo</u>	<u>This Mo Last Yr</u>	<u>Incr/Decr%</u>
Zone = CO									
1 Acreage/House	39	22	77.27%	80	56	42.86%	110	86	27.91%
2 Duplex	37	26	42.31%	82	72	13.89%	58	47	23.40%
3 Mobile Home	42	43	-2.33%	101	128	-21.09%	91	95	-4.21%
4 Recreational	22	10	120.00%	47	36	30.56%	77	54	42.59%
5 Residential	452	394	14.72%	1126	1035	8.79%	886	733	20.87%
6 Residential WF	24	6	300.00%	46	26	76.92%	48	38	26.32%
7 3/4-Plex	2	2	0.00%	5	3	66.67%	7	5	40.00%
8 Timeshare	1	1	0.00%	7	1	600.00%	12	6	100.00%
9 Apartment	196	171	14.62%	577	432	33.56%	541	418	29.43%
10 Townhouse	86	83	3.61%	268	223	20.18%	209	190	10.00%
11 RES. TOTAL	901	758	18.87%	2339	2012	16.25%	2039	1672	21.95%
12 FARMS	13	4	225.00%	26	14	85.71%	51	37	37.84%
13 MULTIFAMILY	3	5	-40.00%	4	7	-42.86%	5	6	-16.67%
14 Acreage	14	4	250.00%	45	16	181.25%	68	44	54.55%
15 Acreage WF	5	2	150.00%	7	5	40.00%	12	7	71.43%
16 Lots	68	61	11.48%	237	195	21.54%	369	237	55.70%
17 Lots WF	2	3	-33.33%	8	5	60.00%	11	8	37.50%
18 LOTS TOTAL	89	70	27.14%	297	221	34.39%	460	296	55.41%
19 Business	14	12	16.67%	38	37	2.70%	69	77	-10.39%
20 Commercial	8	19	-57.89%	22	33	-33.33%	35	55	-36.36%
21 Land	5	8	-37.50%	11	14	-21.43%	64	29	120.69%
22 Leases	9	22	-59.09%	60	51	17.65%	135	109	23.85%
23 IC&I TOTAL	36	61	-40.98%	131	135	-2.96%	303	270	12.22%
24 GRAND TOTAL	1042	898	16.04%	2797	2389	17.08%	2858	2281	25.30%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	9	8	12.50%	\$6,200,500.	\$4,382,500.	41.48%	94.37%	91.45%
2 Duplex	31	20	55.00%	\$10,861,750.	\$6,280,500.	72.94%	97.28%	97.99%
3 Mobile Home	31	35	-11.43%	\$3,547,199.	\$2,278,816.	55.66%	94.31%	90.14%
4 Recreational	4	3	33.33%	\$1,232,000.	\$777,500.	58.46%	95.91%	93.75%
5 Residential	290	261	11.11%	\$128,251,400.	\$97,616,064.	31.38%	97.68%	97.34%
6 Residential WF	5	10	-50.00%	\$7,775,000.	\$14,844,100.	-47.62%	94.37%	97.54%
7 3/4-Plex	1	0	0.00%	\$810,000.	\$0.	0.00%	90.50%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	138	109	26.61%	\$35,127,844.	\$25,216,050.	39.31%	97.23%	99.89%
10 Townhouse	77	51	50.98%	\$26,741,076.	\$14,988,016.	78.42%	97.37%	98.21%
11 RES. TOTAL	586	497	17.91%	\$220,546,768.	\$166,383,552.	32.55%	97.23%	97.40%
12 FARMS	3	2	50.00%	\$3,422,500.	\$2,190,000.	56.28%	90.56%	97.42%
13 MULTIFAMILY	2	0	0.00%	\$1,562,000.	\$0.	0.00%	92.36%	0.00%
14 Acreage	3	9	-66.67%	\$2,654,000.	\$9,769,000.	-72.83%	92.14%	88.58%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	34	43	-20.93%	\$6,915,000.	\$7,254,950.	-4.69%	98.37%	98.48%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	37	52	-28.85%	\$9,569,000.	\$17,023,950.	-43.79%	97.86%	96.76%
19 Business	1	2	-50.00%	\$27,000.	\$73,400.	-63.22%	100.00%	96.48%
20 Commercial	3	6	-50.00%	\$1,341,000.	\$2,629,985.	-49.01%	106.96%	90.87%
21 Land	4	2	100.00%	\$6,810,000.	\$908,500.	649.59%	100.19%	106.34%
22 Leases	6	12	-50.00%	\$515,072.15	\$961,526.50	-46.43%	0.00%	0.00%
23 IC&I TOTAL	14	22	-36.36%	\$8,693,072.	\$4,573,411.50	90.08%	102.70%	95.08%
24 GRAND TOTAL	642	573	12.04%	\$243,793,344.	\$190,170,912.	28.20%	97.29%	97.30%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	22	29	-24.14%	\$21,170,200.	\$19,442,900.	8.88%	94.44%	92.18%
2 Duplex	55	45	22.22%	\$19,037,350.	\$13,062,400.	45.74%	97.66%	97.71%
3 Mobile Home	57	83	-31.33%	\$6,218,799.	\$5,547,616.	12.10%	93.96%	90.63%
4 Recreational	9	10	-10.00%	\$3,174,500.	\$3,295,900.	-3.68%	104.83%	100.02%
5 Residential	662	633	4.58%	\$294,506,240.	\$232,603,312.	26.61%	97.28%	97.37%
6 Residential WF	8	17	-52.94%	\$15,495,000.	\$25,408,600.	-39.02%	93.47%	95.76%
7 3/4-Plex	2	1	100.00%	\$990,000.	\$400,000.	147.50%	93.12%	100.02%
8 Timeshare	2	0	0.00%	\$14,700.	\$0.	0.00%	97.50%	0.00%
9 Apartment	318	250	27.20%	\$77,274,968.	\$55,338,236.	39.64%	96.52%	98.57%
10 Townhouse	166	158	5.06%	\$55,207,236.	\$44,041,740.	25.35%	97.14%	97.83%
11 RES. TOTAL	1301	1226	6.12%	\$493,088,992.	\$399,140,704.	23.54%	96.92%	97.11%
12 FARMS	4	6	-33.33%	\$4,272,500.	\$4,179,900.	2.22%	91.55%	96.07%
13 MULTIFAMILY	3	1	200.00%	\$4,237,000.	\$1,176,000.	260.29%	94.00%	94.08%
14 Acreage	12	21	-42.86%	\$6,110,400.	\$15,214,900.	-59.84%	93.19%	93.50%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	66	126	-47.62%	\$13,364,581.	\$20,133,052.	-33.62%	97.26%	98.18%
17 Lots WF	0	1	-100.00%	\$0.	\$224,500.	0.00%	0.00%	100.00%
18 LOTS TOTAL	78	148	-47.30%	\$19,474,980.	\$35,572,452.	-45.25%	96.64%	97.53%
19 Business	7	7	0.00%	\$8,498,500.	\$752,400.	1029.52%	78.50%	87.79%
20 Commercial	14	12	16.67%	\$8,598,400.	\$6,064,985.	41.77%	98.26%	93.04%
21 Land	6	4	50.00%	\$7,765,000.	\$4,808,500.	61.48%	91.16%	100.33%
22 Leases	25	31	-19.35%	\$2,436,906.75	\$4,476,465.	-45.56%	0.00%	0.00%
23 IC&I TOTAL	52	54	-3.70%	\$27,298,806.	\$16,102,350.	69.53%	91.56%	92.71%
24 GRAND TOTAL	1438	1435	0.21%	\$548,372,288.	\$456,171,392.	20.21%	96.78%	97.07%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$688,944.43	\$547,812.50	25.76%	\$624,000.	\$537,000.	16.20%	142	166	-14.46%
2 Duplex	\$350,379.03	\$314,025.	11.58%	\$289,000.	\$268,850.	7.49%	53	47	12.77%
3 Mobile Home	\$114,425.77	\$65,109.02	75.74%	\$108,800.	\$57,000.	90.88%	69	48	43.75%
4 Recreational	\$308,000.	\$259,166.67	18.84%	\$306,000.	\$325,000.	-5.85%	125	140	-10.71%
5 Residential	\$442,246.21	\$374,007.90	18.25%	\$400,500.	\$350,000.	14.43%	54	58	-6.90%
6 Residential WF	\$1,555,000.	\$1,484,410.	4.76%	\$1,560,000.	\$1,325,000.	17.74%	54	82	-34.15%
7 3/4-Plex	\$810,000.	\$0.	0.00%	\$810,000.	\$0.	0.00%	7	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$254,549.59	\$231,339.90	10.03%	\$232,450.	\$218,000.	6.63%	59	148	-60.14%
10 Townhouse	\$347,286.68	\$293,882.65	18.17%	\$305,000.	\$261,500.	16.63%	71	69	2.90%
11 RES. TOTAL	\$376,359.68	\$334,775.75	12.42%	\$341,000.	\$304,900.	11.84%	60	80	-25.00%
12 FARMS	\$1,140,833.37	\$1,095,000.	4.19%	\$1,275,000.	\$1,095,000.	16.44%	161	159	1.26%
13 MULTIFAMILY	\$781,000.	\$0.	0.00%	\$781,000.	\$0.	0.00%	19	0	0.00%
14 Acreage	\$884,666.68	\$1,085,444.50	-18.50%	\$259,000.	\$400,000.	-35.25%	177	179	-1.12%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$203,382.35	\$168,719.76	20.54%	\$190,000.	\$126,000.	50.79%	108	172	-37.21%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$258,621.62	\$327,383.65	-21.00%	\$197,900.	\$142,225.	39.15%	114	173	-34.10%
19 Business	\$27,000.	\$36,700.	-26.43%	\$27,000.	\$36,700.	-26.43%	78	61	27.87%
20 Commercial	\$447,000.	\$438,330.84	1.98%	\$325,000.	\$737,500.	-55.93%	71	93	-23.66%
21 Land	\$1,702,500.	\$454,250.	274.79%	\$1,252,500.	\$454,250.	175.73%	249	535	-53.46%
22 Leases	\$85,845.35	\$80,127.21	7.14%	\$87,666.50	\$171,618.75	-48.92%	254	157	61.78%
23 IC&I TOTAL	\$620,933.75	\$207,882.34	198.69%	\$211,500.	\$110,438.50	91.51%	201	165	21.82%
24 GRAND TOTAL	\$379,740.40	\$331,886.40	14.42%	\$333,750.	\$291,250.	14.59%	66	92	-28.26%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$962,281.81	\$670,444.81	43.53%	\$642,000.	\$585,000.	9.74%	101	123	-17.89%
2 Duplex	\$346,133.62	\$290,275.56	19.24%	\$294,000.	\$243,000.	20.99%	54	40	35.00%
3 Mobile Home	\$109,101.73	\$66,838.75	63.23%	\$102,000.	\$63,500.	60.63%	68	55	23.64%
4 Recreational	\$352,722.21	\$329,590.	7.02%	\$340,000.	\$328,750.	3.42%	134	204	-34.31%
5 Residential	\$444,873.46	\$367,461.78	21.07%	\$405,500.	\$340,000.	19.26%	64	59	8.47%
6 Residential WF	\$1,936,875.	\$1,494,623.50	29.59%	\$1,575,000.	\$1,475,000.	6.78%	81	93	-12.90%
7 3/4-Plex	\$495,000.	\$400,000.	23.75%	\$495,000.	\$400,000.	23.75%	76	41	85.37%
8 Timeshare	\$7,350.	\$0.	0.00%	\$7,350.	\$0.	0.00%	81	0	0.00%
9 Apartment	\$243,003.04	\$221,352.95	9.78%	\$223,900.	\$196,700.	13.83%	67	103	-34.95%
10 Townhouse	\$332,573.71	\$278,745.18	19.31%	\$305,500.	\$260,000.	17.50%	69	70	-1.43%
11 RES. TOTAL	\$379,007.68	\$325,563.37	16.42%	\$340,000.	\$292,000.	16.44%	66	72	-8.33%
12 FARMS	\$1,068,125.	\$696,650.	53.32%	\$1,062,500.	\$587,500.	80.85%	157	90	74.44%
13 MULTIFAMILY	\$1,412,333.37	\$1,176,000.	20.10%	\$752,000.	\$1,176,000.	-36.05%	35	66	-46.97%
14 Acreage	\$509,200.	\$724,519.06	-29.72%	\$377,500.	\$400,000.	-5.62%	185	181	2.21%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$202,493.64	\$160,952.42	25.81%	\$178,500.	\$137,000.	30.29%	107	139	-23.02%
17 Lots WF	\$0.	\$224,500.	0.00%	\$0.	\$224,500.	0.00%	0	7	0.00%
18 LOTS TOTAL	\$249,679.23	\$241,894.23	3.22%	\$202,450.	\$145,000.	39.62%	119	144	-17.36%
19 Business	\$1,214,071.37	\$107,485.71	1029.52%	\$3,950,000.	\$125,000.	3060.00%	122	132	-7.58%
20 Commercial	\$614,171.43	\$505,415.40	21.52%	\$355,000.	\$945,000.	-62.43%	128	90	42.22%
21 Land	\$1,294,166.62	\$1,202,125.	7.66%	\$580,000.	\$1,810,000.	-67.96%	223	321	-30.53%
22 Leases	\$97,476.27	\$144,402.09	-32.50%	\$168,000.	\$118,180.	42.16%	235	215	9.30%
23 IC&I TOTAL	\$524,977.06	\$298,191.65	76.05%	\$150,250.	\$115,162.50	30.47%	189	184	2.72%
24 GRAND TOTAL	\$381,343.71	\$318,101.40	19.88%	\$335,000.	\$280,450.	19.45%	74	83	-10.84%

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